## SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 12, 2003

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)


Registrant's telephone number, including area code: (612) 379-8854

Item 7. Financial Statements and Exhibits
(c) Exhibits

99 Press Release dated August 12, 2003.
99.1 Segment information for the year ended June 30, 2003

Item 12. Results of Operations and Financial Condition
A copy of the press release issued by Techne Corporation on August 12, 2003, describing the results of operations and its financial condition as of the quarter ended June 30, 2003, is attached hereto as Exhibit 99.

Segment information for Techne Corporation for the fiscal year ended June 30, which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.1.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Exhibit

Press release of Techne Corporation dated August 12, 2003.
99.1 Segment information for Techne Corporation for the year ended June 30, 2003.

## TECHNE CORPORATION RELEASES UNAUDITED FOURTH QUARTER RESULTS FOR FISCAL YEAR 2003

Minneapolis/August 12, 2003/--For the three months ended June 30, 2003, Techne Corporation's consolidated net earnings were $\$ 12,676,548$ or 31 cents per share (diluted), compared with a loss of $\$ 303,659$ or a 1 cent per share loss (diluted) in the fourth quarter of fiscal 2002. For the fiscal year ended June 30, 2003, Techne's consolidated net earnings were $\$ 45,396,293$ or $\$ 1.08$ per share (diluted) compared with $\$ 27,129,669$ or 64 cents per share last year. Techne's results for the fourth quarter of fiscal 2002 included a $\$ 17.5$ million litigation settlement with Amgen, Inc. The after-tax amount of the charge to Techne's results for the fourth quarter of last year was approximately $\$ 11.4$ million or 27 cents per share.

Consolidated net sales for the quarter and fiscal year ended June 30, 2003 were both records of $\$ 39,425,932$ and $\$ 145,010,900$, respectively. This was an increase of $\$ 3,790,390$ or $11 \%$ and $\$ 14,110,505$ or $11 \%$ from the fourth quarter and prior fiscal year. R\&D Systems' Biotechnology Division net sales for the quarter and fiscal year increased $\$ 1,512,852(7 \%)$ and $\$ 6,309,833$ (7\%). R\&D Systems' Hematology Division net sales for the quarter and fiscal year increased $\$ 442,351(10 \%)$ and $\$ 1,095,382(7 \%)$. R\&D Europe's net sales for the quarter and fiscal year increased $\$ 1,835,187(22 \%)$ and $\$ 6,705,290$ ( $22 \%$ ). In British pounds, R\&D Europe's net sales increased $11 \%$ for both the quarter and fiscal year. Adjusted for the effect of changes in foreign exchange rates, consolidated net sales increased $8 \%$ for both the fourth quarter and fiscal year.

Gross margins, as a percentage of sales, decreased slightly from $76.0 \%$ in the fourth quarter of fiscal 2002 to $75.7 \%$ in fiscal 2003. However, for the full fiscal year, gross margins improved from $75.2 \%$ in fiscal 2002 to $75.6 \%$ in fiscal 2003. Gross margins vary slightly from quarter to quarter based on product mix and sales levels.

Selling, general and administrative expenses for the quarter and fiscal year ended June 30, 2003 decreased $\$ 1,067,190$ and $\$ 422,683$ from the prior year, respectively. The decrease was mainly the result of lower employee profit sharing and stock bonus contributions.

Research and development expenses for the fourth quarter and fiscal year ended June 30, 2003 increased \$754,623 (16\%) and \$3,111,076 (18\%), respectively. Part of the increase in each period was due to increased losses by ChemoCentryx, Inc. (CCX) and Discovery Genomics, Inc. (DGI), development stage companies in which Techne has invested. The portion of the losses by these two companies included in Techne results for the quarter and fiscal year ended June 30, 2003 were $\$ 908,190$ and $\$ 3,187,902$ ( $\$ .02$ and $\$ .08$ per diluted share), respectively, compared to $\$ 814,382$ and $\$ 1,855,450$ ( $\$ .02$ and $\$ .04$ per diluted share), respectively, in the fourth quarter and fiscal year ended June 30, 2002. R\&D Systems' internal research and development expenses for the fourth quarter and fiscal year increased $\$ 660,816(17 \%)$ and $\$ 1,778,624(11 \%)$, respectively. R\&D Systems released 1,015 new products in fiscal 2003 compared to 856 in fiscal 2002.

On July 1, 2002, Techne adopted Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets". Goodwill amortization of $\$ 1,567,500$ and $\$ 6,270,000$ was expensed in the fourth quarter and fiscal year ended June 30, 2002, respectively, but is no longer amortized under SFAS No. 142. The after tax effect of the goodwill expense in the fourth quarter and fiscal 2002 was $\$ .02$ and $\$ .09$ per diluted share, respectively

Interest expense for the fourth quarter and fiscal year ended June 30, 2003 decreased $\$ 146,955$ and $\$ 346,699$, respectively due to the change from a fixed rate of $7 \%$ to a floating interest rate (currently at $4 \%$ ) on a mortgage note payable. Meanwhile, interest income for the same periods decreased \$267,835 and $\$ 803,959$, respectively, due to lower returns on short-term investments.

The income tax rate increased in fiscal 2003 as a result of changes in state income tax regulations that resulted in $\$ 666,000$ state income tax expense in fiscal 2003 compared to a state tax credit of $\$ 1$ million in the fourth quarter of fiscal 2002.

Thomas E. Oland, Techne's President and CEO, stated "We were very pleased
with fiscal 2003 results for R\&D Europe and R\&D Systems' Hematology Division. Both exceeded our budget expectations for sales and earnings. R\&D Europe also benefited from favorable currency exchange rates throughout the year. Our R\&D Systems' Biotechnology Division did not do as well as we had expected. This was due to a slowdown in research spending by our pharmaceutical and biotechnology customers that began in our second fiscal quarter. We attribute the slowdown to general economic factors and recent world events. We believe the worst of the slowdown is behind us as we have seen sequential improvement in revenue growth in the third and fourth quarters of fiscal 2003. Further, we believe that our continuing focus on new product development and expanding product lines will support future growth."

During fiscal 2003, Techne purchased and retired $1,026,500$ shares of common stock at a market value of $\$ 22,512,572$. From the start of the Company's repurchase program in May 1995, the Board of Directors has authorized, subject to market conditions and share price, the purchase and retirement of up to a total of $\$ 40$ million of common stock. Through July 31, 2003, $2,397,700$ shares have been purchased at a market value of $\$ 33,176,069$.

On a final note, Techne is pleased to announce the appointment of Mr. Robert V. Baumgartner, President and CEO of the Center for Diagnostic Imaging, Inc., as a Director and member of the Audit Committee. Mr. Baumgartner is a CPA and an experienced executive with a diverse background in public accounting, manufacturing, distribution, retail and medical industries. His combination of business experience and former background as a chief financial officer, treasurer and controller, combined with his current responsibilities as a CEO, are all essential qualifications that will benefit Techne. Mr. Baumgartner replaces Mr. Lowell E. Sears, who retired after nine years of service as a Techne Director.

Statements in this earnings release and elsewhere which look forward in time involve risks and uncertainties which may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products and R\&D Europe is a distributor of biotechnology products.

Contact: Kathy Backes, Controller (612) 379-8854

TECHNE CORPORATION
6/30/03
(UNAUDITED)
QUARTER ENDED FISCAL YEAR ENDED

| -------------------------------------------- |  |
| :---: | :---: |
| $6 / 30 / 03$ | $6 / 30 / 02$ |
| $6 / 30 / 03$ |  |


| Net sales | $\$ 39,425,932$ | $\$ 35,635,542$ | $\$ 145,010,900$ | $\$ 130,900,395$ |
| :--- | ---: | :--- | :--- | :--- | :--- |
| Cost of sales | $9,579,002$ | $8,539,454$ | $35,396,174$ | $32,507,846$ |



TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)

<TABLE>
<CAPTION>
Fiscal \(2003 \quad\) Increase(Decrease) From FY 2002
First Second Third Fourth Total \% Of First Second Third Fourth Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Fy03 Sales Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Total
<C> \(<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\)
\(\begin{array}{llllllllll}34,548 & 33,300 & 37,737 & 39,426 & 145,011 & 100 \% & 4,705 & 2,163 & 3,451 & 3,790\end{array} 14,109\) \(\begin{array}{lllllllllll}8,690 & 8,371 & 8,756 & 9,579 & 35,396 & 24 \% & 1,142 & 342 & 364 & 1,039 & 2,887\end{array}\)
Sales
Cost of sales
\(\begin{array}{lllllllllllll}\text { Gross margin } & 25,858 & 24,929 & 28,981 & 29,847 & 109,615 & 76 \% & 3,563 & 1,821 & 3,087 & 2,751 & 11,222\end{array}\)
Gross margin percentage \(74.85 \% 74.86 \% 76.80 \% \quad 75.70 \% \quad 75.59 \%\)


Diluted earnings per
\(\begin{array}{llllll}\text { share } & 0.25 & 0.23 & 0.30 & 0.31 & 1.08\end{array}\)
Weighted average
diluted shares
\(\begin{array}{lllll}\text { outstanding } & 42,28642,31641,991 & 41,496 & 42,032\end{array}\)
</TABLE>
HEMATOLOGY DIVISION
(in thousands of \$'s)

<TABLE>
<CAPTION>
Fiscal 2003 Increase(Decrease) From FY 2002
First Second Third Fourth Total \% Of First Second Third Fourth Qtr Qtr Qtr Qtr FY03 Sales Qtr Qtr Qtr Qtr Total


Gross margin percentage \(43.38 \% 47.00 \% 45.45 \% 51.64 \% \quad 47.17 \%\)
\begin{tabular}{lrccccccccccc} 
SG\&A expense & 400 & 366 & 365 & 376 & 1,507 & \(9 \%\) & 46 & 5 & 19 & \((189)\) & \((119)\) \\
R\&D expense & 173 & 193 & 199 & 205 & 770 & \(5 \%\) & \((11)\) & 2 & 1 & 44 & 36 \\
Interest income & \((101)\) & \((83)\) & \((87)\) & \((82)\) & \((353)\) & \((2 \%)\) & 12 & 25 & 19 & 35 & 91
\end{tabular}
</TABLE>
Fiscal $2003 \quad$ Increase(Decrease) From FY 2002

> First Second Third Fourth Total \% Of First Second Third Fourth Qtr $\quad$ Qtr $\quad$ Qtr $\quad$ Qtr $\quad$ FY03 Sales $\operatorname{Qtr} \quad$ Qtr $\quad$ Qtr $\quad$ Qtr $\quad$ Total
<C> $<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>$
$<$ S>

| Cost of sales | 5,726 | 5,460 | 5,692 | 6,066 | 22,944 | $21 \%$ | 917 | 207 | 96 | 674 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inters |  |  |  |  |  |  |  |  |  |  |


|  | 1,576 | 977 | 824 | 1,459 | 4,836 | 467 | $(42)$ | $(345)$ | 394 | 474 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross margin | 20,912 | 19,477 | 22,818 | 22,922 | 86,129 | $79 \%$ | 2,656 | 777 | 1,285 | 1,119 | 5,837 |  |

Gross margin percentage $78.50 \% \quad 78.12 \% \quad 80.04 \% \quad 79.07 \% \quad 78.97 \%$

| SG\&A expense | 2,712 | 2,841 | 2,646 | 2,626 | 10,825 | $10 \%$ | 91 | 56 | $(9)$ | $(960)$ | $(822)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R\&D expense | 3,963 | 4,127 | 4,163 | 4,370 | 16,623 | $15 \%$ | 287 | 392 | 448 | 617 | 1,744 |
| Amortization expense | 484 | 485 | 485 | 485 | 1,939 | $2 \%$ | $(1,652)$ | $(1,652)$ | $(1,653)$ | $(1,653)$ | $(6,610)$ |
| Interest income | $(492)$ | $(407)$ | $(425)$ | $(402)$ | $(1,726)$ | $(2 \%)$ | 148 | 208 | 178 | 261 | 795 |


</TABLE $>$
R\&D SYSTEMS EUROPE
(in thousands of Br. pounds)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Fiscal 2003} & \multicolumn{8}{|l|}{Increase(Decrease) From FY 2002} \\
\hline & \multicolumn{12}{|l|}{First Second Third Fourth Total \% Of First Second Third Fourth Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) FY03 \(\quad\) Sales \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Total} \\
\hline <S> Sales & \[
\begin{aligned}
& <\mathrm{C}> \\
& 5,317
\end{aligned}
\] & \multicolumn{2}{|l|}{\[
\begin{array}{ll}
<\mathrm{C}> & <\mathrm{C}> \\
5,633 & 6,324
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{ll}
<\mathrm{C}> & <\mathrm{C}> \\
6,228 & 23,502
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{cc}
<\mathrm{C}> & <\mathrm{C}> \\
100 \% & 596
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{cc}
<\mathrm{C}> & <\mathrm{C}> \\
366 & 702
\end{array}
\]} & \multicolumn{3}{|l|}{\[
\begin{array}{ll}
<\mathrm{C}> & <\mathrm{C}> \\
630 & 2,294
\end{array}
\]} \\
\hline Intersegment sale & \multicolumn{4}{|l|}{es (9) (6) (8) (2)} & & & & 45 & \multicolumn{4}{|l|}{14} \\
\hline & \multicolumn{2}{|l|}{5,308 5,627} & \multicolumn{3}{|l|}{6,316 6,226 23,477} & & 367 & 706 & \multicolumn{4}{|l|}{635 2,308} \\
\hline Cost of sales & 3,197 & 3,36 & 3,605 & 3,527 & 13,689 & 58\% & 180 & (30) & (4) & \multicolumn{2}{|l|}{} & 133 \\
\hline Gross margin & \multicolumn{2}{|r|}{2,120 2,} & \multicolumn{2}{|l|}{\(\begin{array}{llll}2,273 & 2,719 & 2,701\end{array}\)} & 1 9,813 & \multicolumn{2}{|l|}{\[
13 \quad 42 \% \quad 416
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{lll}
16 & 396 & 706
\end{array}
\]} & 643 & & 2,161 \\
\hline
\end{tabular}

Gross margin percentage \(39.87 \% 40.35 \% 42.99 \% 43.37 \% \quad 41.75 \%\)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline SG\&A expense & 1,033 & 3992 & 2965 & 1,002 & 3,992 & 17\% & 111 & 38 & 52 & 25 & \\
\hline Interest income & (104) & (115) & (115) & (115) & (449) & (2\%) & (6) & (22) & (28) & (20) & (76) \\
\hline Exchange loss/(gain) & 31 & (79) & (125) & (51) & (224) & (1\%) & 137 & (133) & (134) & 148 & 18 \\
\hline 960 & 798 & 725 & 836 & 3,319 & 14\% & 242 & (117) & (110) & 153 & 168 & \\
\hline Pretax result & 1,160 1, & ,475 1, & 1,994 1, & 1,865 & 6,494 & 28\% & 174 & 513 & 816 & 490 & 1,993 \\
\hline
\end{tabular}
</TABLE>
R\&D SYSTEMS EUROPE
(in thousands of \$'s)


## CORPORATE AND OTHER (1) <br> (in thousands of \$'s)

<TABLE>
<CAPTION>

\section*{Fiscal \(2003 \quad\) Increase(Decrease) From FY 2002}

First Second Third Fourth Total First Second Third Fourth Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) FY03 \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Qtr \(\quad\) Total


Pretax result \((1,313)(1,164)(1,357)(1,356)(5,190)(539)(272)(340) \quad 17,579 \quad 16,428\)
</TABLE>
(1) Unallocated corporate expenses and Techne's share of losses by ChemoCentryx, Inc. (CCX) and Discovery Genomics, Inc. (DGI)

