## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934Date of report (Date of earliest event reported): January 27, 2004

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota |  | $0-17272$ |
| :--- | :---: | :---: |

Registrant's telephone number, including area code: (612) 379-8854

Item 7. Financial Statements and Exhibits
(c) Exhibits

99 Press Release dated January 27, 2004.
99.1 Segment information for the quarter and six months ended December 31, 2003.

Item 12. Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on January 27, 2004, describing the results of operations for the quarter and six months ended December 31, 2003 and its financial condition as December 31, 2003, is attached hereto as Exhibit 99.

Segment information for Techne Corporation for the quarter and six months ended December 31, 2003 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.1.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## EXHIBIT INDEX

Exhibit No. Exhibit

99 Press release of Techne Corporation dated January 27, 2004.
99.1 Segment information for Techne Corporation for the quarter and six months ended December 31, 2003.

Minneapolis/January 27, 2004/--For the quarter ended December 31, 2003, Techne Corporation's consolidated net earnings were $\$ 12,370,000$ or 30 cents per share (diluted), compared with $\$ 9,881,000$ or 23 cents per share (diluted) for the quarter ended December 31, 2002. For the six months ended December 31, 2003, Techne's consolidated net earnings were $\$ 24,942,000$ or 60 cents per share (diluted), compared with $\$ 20,326,000$ or 48 cents per share (diluted) for the six months ended December 31, 2002. The improvement in profitability was the result of increased net sales and improved gross margins.

Consolidated net sales for the quarter and six months ended December 31, 2003 were $\$ 38,264,000$ and $\$ 76,257,000$, respectively. This was an increase of $\$ 4,964,000$ or $15 \%$ and $\$ 8,409,000$ or $12 \%$ from the second quarter and first six months of last year. R\&D Systems' Biotechnology Division net sales for the quarter and six months increased $\$ 2,345,000(11 \%)$ and $\$ 3,890,000(9 \%)$. R\&D Systems' Hematology Division net sales for the quarter and six months increased $\$ 468,000(12 \%)$ and $\$ 975,000(13 \%)$, respectively. The higher than usual growth in Hematology was primarily due to a new distributor added in January 2003 and growth in OEM business. R\&D Europe's net sales for the quarter and six months increased $\$ 2,151,000(24 \%)$ and $\$ 3,544,000(21 \%)$, respectively. In British pound sterling, R\&D Europe's net sales increased $13 \%$ for both the quarter and six months ended December 31, 2003.

Gross margins, as a percentage of net sales, increased from $74.9 \%$ in the second quarter of fiscal 2003 to $77.9 \%$ in the second quarter of fiscal 2004. For the six months ended December 31, 2003, gross margins, as a percentage of net sales, increased from $74.9 \%$ to $77.6 \%$. The majority of the increase in margin percentage was the result of R\&D Europe's gross margins increasing from $40.3 \%$ in the second quarter of fiscal 2003 to $50.4 \%$ in the second quarter of fiscal 2004. R\&D Europe's gross margins for the six months ended December 31, 2003 increased from $40.1 \%$ to $49.8 \%$. This increase was due to favorable exchange rates as a result of a weaker U.S. dollar to the British pound sterling and the expiration, on June 30,2003 , of a royalty agreement associated with the purchase of Genzyme, Inc's reagent business in fiscal 1999. R\&D Europe expensed $\$ 436,000$ and $\$ 844,000$, respectively, in the quarter and six months ended December 31, 2002 under this agreement.

Selling, general and administrative expenses for the quarter and six months ended December 31, 2003 increased $\$ 618,000(13 \%)$ and $\$ 750,000(8 \%)$, respectively. R\&D Europe's selling, general and administrative expenses increased $\$ 328,000(21 \%)$ and $\$ 415,000(13 \%)$ for the quarter and six months. Most of this increase was the result of higher exchange rates used to convert R\&D Europe's expenses from pounds to dollars. In British pound sterling, R\&D Europe's selling, general and administrative expenses increased $10 \%$ and $6 \%$, respectively. In addition, Techne's corporate expenses increased \$165,000 and $\$ 280,000$, respectively, for the quarter and six months ended December 31, 2003. This increase was the result of higher audit and related fees, directors' and officers' insurance premium increases and consulting fees associated with compliance with Sarbanes-Oxley.

Research and development expenses for the quarter and six months ended December 31, 2003 increased $\$ 471,000(9 \%)$ and $\$ 601,000(6 \%)$, respectively. Included in research and development expenses for each period were the Company's share of losses by ChemoCentryx, Inc. (CCX) and Discovery Genomics, Inc. (DGI), development stage companies in which Techne has invested. The portion of the losses by these two companies included in Techne results for the quarter and six months ended December 31, 2003 were $\$ 953,000$ and $\$ 1,561,000$, respectively, compared to $\$ 659,000$ and $\$ 1,356,000$ for the quarter and six months ended December 31, 2002, respectively. R\&D Systems' internal research and development expenses for the quarter and six months ended December 31, 2003 increased $\$ 177,000(4 \%)$ and $\$ 396,000(5 \%)$, respectively, from the quarter and six months ended December 31, 2002.

Effective January 1, 2004, Techne purchased a $10 \%$ interest in Hemerus Medical, LLC for \$3 million. Hemerus Medical, LLC was formed in March 2001 and has acquired and is developing technology for the separation of leukocytes from blood and blood components. Leukoreduced blood is important in blood transfusion. Hemerus owns two patents and has several others pending and is currently pursuing FDA approval to market its product in the U.S. In parallel with this investment, R\&D Systems entered into a Joint

Research Agreement with Hemerus. The research will involve joint projects to explore the use of Hemerus' filter technology to applications within R\&D Systems' Hematology and Biotechnology Divisions. Such applications, if any, may have commercial potential in other laboratory environments.

Statements in this earnings release and elsewhere which look forward in time involve risks and uncertainties which may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products and R\&D Europe is a distributor of biotechnology products.

Contact: Kathy Backes, Controller (612) 379-8854

## TECHNE CORPORATION

12/31/03
(In thousands, except per share data)
(Unaudited)
QUARTER ENDED SIX MONTHS ENDED


Weighted average common shares
outstanding:

| Basic | 41,035 | 41,445 | 41,000 | 41,404 |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | 41,653 | 42,316 | 41,627 | 42,300 |

## ASSETS

Cash and equivalents
Short-term investments
Trade accounts receivable Interest receivable Inventory
Other current assets
Property and equipment, net Goodwill, net
Intangible assets, net
Other non-current assets
Total assets

LIABILITIES
Current liabilities
Long-term debt
Stockholders' equity
Total liabilities and equity
\$ 47,972 \$ 39,371
102,347 78,130
16,950 18,387
1,830 2,054
7,144 6,332
5,651 5,241
81,707 81,166
12,540 12,540
3,619 4,418 $14,021 \quad 15,638$
\$293,781 \$263,277
\$ 12,572 \$ 10,808
15,219 15,852
265,990 236,617
\$293,781 \$263,277

## SEGMENT INFORMATION

## TECHNE CORPORATION AND SUBISIDARIES

(in thousands of \$'s, except per share data)


Diluted earnings
$\begin{array}{llll}\text { per share } & 0.30 & 0.30 & 0.60\end{array}$
Weighted average diluted
shares outstanding $41,600 \quad 41,65341,627$
</TABLE>
HEMATOLOGY DIVISION
(in thousands of \$'s)

<TABLE>
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Gross margin percentage \(\quad 45.2 \% \quad 47.4 \% \quad 46.3 \%\)
\(\left.\begin{array}{lcccccccc}\text { SG\&A expense } & 391 & 383 & 774 & 9 \% & (9) & 16 & 7 \\ \text { R\&D expense } & 191 & 190 & 381 & 4 \% & 18 & \text { (3) } & 15 \\ \text { Interest income } & (77) & (74) & (151) & (2 \%) & 24 & 9 & 33\end{array}\right]\)
</TABLE>
BIOTECHNOLOGY DIVISION
(in thousands of \$'s)

<TABLE>
<CAPTION>


\section*{R\&D SYSTEMS EUROPE}
(in thousands of Br. pounds)
\(<\) TABLE \(>\)
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Gross margin percentage \(\quad 49.2 \% \quad 50.4 \% \quad 49.8 \%\)
\begin{tabular}{lcccccccc} 
SG\&A expense & \multicolumn{2}{c}{1,050} & 1,092 & 2,142 & \(17 \%\) & \multicolumn{2}{c}{17} & 101
\end{tabular}\() 118\)
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CORPORATE AND OTHER (1)
(in thousands of \$'s)
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(1) Unallocated corporate expenses and Techne's share of losses by

ChemoCentryx, Inc. (CCX) and Discovery Genomics, Inc. (DGI)

