## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934Date of report (Date of earliest event reported): August 10, 2004

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | 0-17272 | 41-1427402 |
| :---: | :---: | :---: |
| (State or Other Jurisdiction of Incorporation) | (Commission <br> File Number) | I.R.S. Employer Identification No.) |
| 614 Mckinley Place NE |  |  |
| Minneapolis, MN |  | 55413 |
| (Address of Principal Executive Offices) (Zip Code) |  |  |

Registrant's telephone number, including area code: (612) 379-8854

Item 7. Financial Statements and Exhibits
(c) Exhibits

99 Press Release dated August 10, 2004.
99.1 Segment information for the quarter and fiscal year ended June 30, 2004.

Item 12. Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on August 10, 2004, describing the results of operations for the quarter and fiscal year ended June 30, 2004 and its financial condition as of June 30, 2004, is attached hereto as Exhibit 99.

Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2004 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.1.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 11, 2004 TECHNE CORPORATION
By: /S/ Thomas E. Oland

Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

Exhibit No. Exhibit

99 Press release of Techne Corporation dated August 10, 2004.
99.1 Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2004.

# TECHNE CORPORATION RELEASES UNAUDITED FOURTH QUARTER RESULTS FOR FISCAL YEAR 2004 

Minneapolis/August 10, 2004/--For the quarter ended June 30, 2004, Techne Corporation's consolidated net earnings were $\$ 13.4$ million or 32 cents per share (diluted), including the effect of a one-time $\$ 1.5$ million write-down ( 4 cents per share) of the Company's investment in Discovery Genomics, Inc. (DGI). This compares with $\$ 12.7$ million or 31 cents per share (diluted) for the quarter ended June 30, 2003. For the fiscal year ended June 30, 2004, Techne's consolidated net earnings were $\$ 52.9$ million or $\$ 1.27$ per share (diluted), (including the effect of the 4 cents per share DGI write-down), compared with $\$ 45.4$ million or $\$ 1.08$ per share (diluted) for the fiscal year ended June 30, 2003. Fiscal 2004 results were favorably effected by the strength of the British pound as compared to the U.S. dollar. The impact on consolidated net earnings of the change in exchange rates used to convert R\&D Europe results from British pounds to U.S. dollars was \$226,000 and \$1.1 million for the quarter and year ended June 30, 2004, respectively.

Consolidated net sales for the quarter and fiscal year ended June 30, 2004 were $\$ 42.5$ million and $\$ 161.3$ million, respectively, an increase of $8 \%$ and $11 \%$, respectively. R\&D Systems' Biotechnology Division net sales for the quarter and fiscal year ended June 30, 2004 were a record $\$ 26.5$ million and $\$ 99.4$ million, respectively, increases of $9 \%$ for both periods. R\&D Europe's net sales for the quarter and fiscal year were $\$ 11.3$ million and $\$ 44.4$ million, increases of $12 \%$ and $19 \%$, respectively. In British pound sterling, R\&D Europe's net sales increased $1 \%$ for the quarter and $8 \%$ for the fiscal year ended June 30, 2004, respectively. R\&D Systems' Hematology Division net sales for the quarter ended June 30, 2004, decreased $5 \%$, but increased $5 \%$ for the fiscal year.

Gross margins, as a percentage of net sales, increased from $75.7 \%$ in the fourth quarter of fiscal 2003 to $79.2 \%$ in the fourth quarter of fiscal 2004. For the fiscal year ended June 30, 2004, gross margins, as a percentage of net sales, increased from $75.6 \%$ to $78.4 \%$. The majority of the increase in margin percentage was the result of R\&D Europe's gross margins increasing from $43.3 \%$ in the fourth quarter of fiscal 2003 to $51.6 \%$ in the fourth quarter of fiscal 2004. R\&D Europe's gross margins for the fiscal year ended June 30, 2004 increased from $41.8 \%$ to $51.4 \%$. These increases were due to favorable exchange rates as a result of a weaker U.S. dollar to the British pound sterling and the expiration, on June 30, 2003, of a royalty agreement associated with the purchase of Genzyme, Inc's reagent business in fiscal 1999. R\&D Europe expensed $\$ 498,000$ and $\$ 1,838,000$, respectively, in the quarter and fiscal year ended June 30, 2003 under this agreement.

Selling, general and administrative expenses for the quarter and fiscal year ended June 30, 2004 increased \$849,000 (18\%) and \$2,349,000 (12\%), respectively. R\&D Systems' selling, general and administrative expenses increased $\$ 727,000(24 \%)$ and $\$ 1,126,000(9 \%)$ for the quarter and fiscal year ended June 30, 2004, respectively. The majority of the increase for the quarter and fiscal year was a result of an increase in profit sharing accrual in the third and fourth quarters of fiscal 2004. In addition, Techne's corporate expenses increased $\$ 383,000$ for the fiscal year ended June 30, 2004. This increase was the result of higher audit and related fees, directors' and officers' liability insurance premium increases and consulting fees associated with compliance with Sarbanes-Oxley. R\&D Europe's selling, general and administrative expenses increased $\$ 163,000(10 \%)$ and $\$ 839,000$ (13\%) for the quarter and fiscal year. Most of this increase was the result of the change in exchange rates used to convert R\&D Europe's expenses from pounds to dollars. In British pound sterling, R\&D Europe's selling, general and administrative expenses decreased $2 \%$ for the quarter and increased $3 \%$ for the fiscal year.

Research and development expenses for the quarter ended June 30, 2004 decreased $\$ 206,000(4 \%)$, but increased $\$ 191,000(1 \%)$ for the fiscal year ended June 30, 2004. Included in research and development expenses for each period were the Company's share of losses by ChemoCentryx, Inc. (CCX) and Discovery Genomics, Inc. (DGI), development stage companies in which Techne has invested and the Company's share of losses by Hemerus Medical, LLC in which the Company invested on January 1, 2004. The portion of the losses by these companies included in Techne results for the quarter and fiscal year ended June 30, 2004 were $\$ 703,000$ and $\$ 2,853,000$, respectively, compared to $\$ 908,000$ and $\$ 3,188,000$ for the quarter and fiscal year ended June 30, 2003,
respectively. R\&D Systems' internal research and development expenses were flat for the quarter ended June 30, 2004, but increased $\$ 526,000(3 \%)$ for fiscal year 2004.

In fiscal 2002 Techne invested $\$ 3$ million in DGI. Currently, DGI has cash available for approximately three months of operation and has been unsuccessful to-date in raising additional equity. As a result, during the fourth quarter of fiscal 2004, Techne determined that its investment in DGI is other than temporarily impaired and has written off the remaining net investment of $\$ 1.5$ million as a one-time charge in the fourth quarter of fiscal 2004. The write-off of the DGI investment is not currently deductible for tax purposes, however, the total $\$ 3$ million capital loss may be used to offset future taxable capital gains on other investments.

Statements in this earnings release and elsewhere, which look forward in time involve risks and uncertainties which may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products and R\&D Europe is a distributor of biotechnology products.

Contact: Kathy Backes, Controller (612) 379-8854
TECHNE CORPORATION 6/30/04
(In thousands, except per share data) (Unaudited)

QUARTER ENDED FISCAL YEAR ENDED


Weighted average common shares
outstanding:

| Basic | 41,114 | 40,807 | 41,046 | 41,237 |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | 41,785 | 41,496 | 41,697 | 42,031 |

## ASSETS

Cash and equivalents Short-term investments Trade accounts receivable Interest receivable Inventory
Other current assets
Property and equipment, net Goodwill, net
Intangible assets, net
Other non-current assets
Total assets
LIABILITIES
Current liabilities
Long-term debt
Stockholders' equity
Total liabilities and equity
\$ 51,201 \$ 39,371
125,392 79,392
20,262 18,387
$837 \quad 792$
7,457 6,332
5,774 5,241 80,504 81,166
12,540 12,540
2,819 4,418
18,674 15,638
\$325,460 \$263,277
\$ 13,459 \$ 10,808 $14,576 \quad 15,852$ 297,425 236,617 \$325,460 \$263,277

SEGMENT INFORMATION
TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)

<TABLE>
<CAPTION>


Gross margin percentage \(\quad 77.2 \% \quad 77.9 \% \quad 79.0 \% \quad 79.2 \% \quad 78.4 \%\)

\(12,572 \quad 12,370 \quad 14,619 \quad 13,367 \quad 52,928 \quad 33 \% \quad 2,127 \quad 2,489 \quad 2,225 \quad 691 \quad 7,532\)

Diluted earnings
\begin{tabular}{lcccccc} 
per share & 0.30 & 0.30 & 0.35 & 0.32 & 1.27 & \\
Weighted average diluted & & & & & \\
shares outstanding & 41,600 & 41,653 & 41,752 & 41,785 & 41,697
\end{tabular}
</TABLE>
HEMATOLOGY DIVISION
(in thousands of \$'s)

<TABLE>
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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|l|}{Fiscal 2004 Fiscal 2004 In} & \multicolumn{7}{|l|}{Increase(Decrease) From Fiscal 2003} \\
\hline & \multicolumn{11}{|l|}{First Second Third Fourth Percent First Second Third Fourth} & \\
\hline Sales & \[
<\mathrm{C}>\quad<\mathrm{C}>
\]
\[
4,281
\] &  & \[
\begin{array}{r}
\quad<\mathrm{C}> \\
069 \quad 4,
\end{array}
\] &  & \[
\begin{aligned}
& \langle\mathrm{C}\rangle \\
& 7,478 \quad 1
\end{aligned}
\] & \[
\begin{aligned}
& ><C> \\
& 100 \%
\end{aligned}
\] & \[
50
\] & \[
\gg C=
\] & \[
72
\] & (235) & & \\
\hline Cost of sales & 2,346 & 2,344 & 2,234 & 2,487 & 9,411 & 54\% & 209 & 232 & 53 & 113 & 60 & \\
\hline Gross margin & 1,935 & 2,110 & 1,835 & 2,187 & 8,067 & 7 46\% & 298 & 236 & 619 & 9 (348) & & 205 \\
\hline Gross margin p & percentage & 5.2\% & 47.4\% & 45.1\% & 46.8\% & \% 46.2\% & & & & & & \\
\hline SG\&A expens & se 391 & 383 & 439 & 484 & 1,697 & 7 10\% & (9) & 16 & 74 & 109 & 190 & \\
\hline R\&D expense & 191 & 190 & 203 & & 781 & 4\% & 18 & & & (8) 11 & & \\
\hline Interest income & & (74) & (79) & (82) & (312) & (2\%) & 24 & 98 & 80 & - 41 & & \\
\hline & \multicolumn{12}{|l|}{\(\begin{array}{llllllllll}505 & 499 & 563 & 599 & 2,166 & 12 \% & 33 & 22 & 86 & 101\end{array}\)} \\
\hline Pretax result & 1,430 & 1,611 & 1,272 & 1,588 & \multicolumn{2}{|l|}{\[
5,90134 \%
\]} & 265 & \multicolumn{2}{|l|}{\[
214 \quad(67)
\]} & (449) & \multicolumn{2}{|l|}{(37)} \\
\hline
\end{tabular}

\section*{BIOTECHNOLOGY DIVISION}
(in thousands of \$'s)
<TABLE>
<CAPTION>
Fiscal 2004 Fiscal 2004 Increase(Decrease) From Fiscal 2003
First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD <C> <C \(>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\)

\(\begin{array}{lllllllllllllllllllll}\text { Gross margin } & 22,637 & 22,163 & 25,088 & 25,605 & 95,493 & 80 \% & 1,725 & 2,686 & 2,270 & 2,683 & 9,364\end{array}\)
\(\begin{array}{llllll}\text { Gross margin percentage } & 79.4 \% & 80.1 \% & 80.4 \% & 81.6 \% & 80.4 \%\end{array}\)

</TABLE>

R\&D SYSTEMS EUROPE
(in thousands of Br. pounds)
<TABLE>
<CAPTION>
Fiscal 2004 Fiscal 2004 Increase(Decrease) From Fiscal 2003
First Second Third Fourth Percent First Second Third Fourth
Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD



Gross margin percentage \(\quad 49.2 \% \quad 50.4 \% \quad 53.8 \% \quad 51.9 \% \quad 51.4 \%\)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline SG\&A expense & 1,050 & 1,092 & 2978 & 987 & 4,107 & 16\% & 17 & 101 & 13 & (16) & \\
\hline Interest income & (127) & (150) & (175) & (202) & (654) & (3\%) & (23) & (35) & (60) & (87) & (205) \\
\hline Exchange loss/(gain) & (49) & ) (73) & 46 & 40 & (36) & -- (80) & & 6171 & 91 & 188 & \\
\hline 874 & 869 & 849 & 825 & 3,417 & 13\% & (86) & 72 & ----- & ----- & 98 & \\
\hline Pretax result & 2,066 2, & 2,339 2, & 2,765 & 2,437 & 9,607 & 38\% & 906 & 863 & 771 & 573 & 3,113 \\
\hline
\end{tabular}
</TABLE>
R\&D SYSTEMS EUROPE
(in thousands of \$'s)
<CAPTION>

</TABLE>

## CORPORATE AND OTHER (1)

(in thousands of \$'s)
$<$ TABLE $>$
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</TABLE>
(1) Unallocated corporate expenses and Techne's share of losses by ChemoCentryx, Inc. (CCX), Discovery Genomics, Inc. (DGI) and Hemerus Medical, LLC.

