# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): October 27, 2005

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :---: | :--- | :--- |
| (State or Other Jurisdiction <br> of Incorporation) | (Commission | I.R.S. Employer |
| File Number) |  |  |
| Identification No.) |  |  |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition
A copy of the press release issued by Techne Corporation on October 27, 2005, describing the results of operations for the quarter ended September 30, 2005 and its financial condition as of September 30, 2005, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter ended September 30, 2005 which has been included on Techne Corporation's website (www.technecorp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(c) Exhibits
99.2 Segment information for the quarter ended September 30, 2005.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 28, 2005 TECHNE CORPORATION
By: /s/ Thomas E. Oland
Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

Exhibit No. Description
99.1 Press release of Techne Corporation dated October 27, 2005.
99.2 Segment information for Techne Corporation for the quarter ended September 30, 2005.

# TECHNE CORPORATION RELEASES UNAUDITED FIRST QUARTER RESULTS FOR FISCAL YEAR 2006 

Minneapolis/October 27, 2005/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings increased $20 \%$ to $\$ 17.0$ million or $\$ .43$ per diluted share for the quarter ended September 30, 2005 compared with $\$ 14.2$ million or $\$ .34$ per diluted share for the quarter ended September 30, 2004. Net earnings as a percentage of net sales improved from $34.7 \%$ in the first quarter of last year to $35.6 \%$ for the quarter ended September 30, 2005.

Consolidated net sales for the quarter ended September 30, 2005 were $\$ 47.7$ million, an increase of $17 \%$ from the quarter ended September 30, 2004. Included in net sales for the quarter ended September 30, 2005 was $\$ 2.6$ million of net sales from Fortron Bio Science, Inc. and BiosPacific, Inc., which were acquired effective July 1, 2005. Excluding these sales and the effect of changes in exchange rates, consolidated net sales increased $11 \%$ for the quarter. R\&D Systems' Biotechnology Division net sales for the quarter ended September 30, 2005 were $\$ 29.7$ million, an increase of $15 \%$. R\&D Europe's net sales for the quarter were $\$ 11.9$ million, an increase of $8 \%$. In British pound sterling, R\&D Europe's net sales increased $10 \%$ for the quarter ended September 30, 2005. R\&D Systems' Hematology Division net sales for the quarter were $\$ 3.5$ million, a decrease of $12 \%$, mainly as a result of a large OEM customer changing to a new primary vendor in January 2005.

The negative impact on consolidated net sales and net earnings of the change in exchange rates used to convert R\&D Europe results from British pounds to U.S. dollars was not significant (approximately $\$ 245,000$ and $\$ 68,000$ for the quarter ended September 30, 2005, respectively).

Consolidated gross margins were $76.7 \%$ in the first quarter of fiscal 2006. Excluding Fortron and BiosPacific, gross margins were $79.1 \%$ compared to $78.3 \%$ in the first quarter of fiscal 2005. This increase was the result of a favorable mix of higher margin Biotechnology Division sales as compared to Hematology and R\&D Europe sales. Gross margins for Fortron and BiosPacific operations of $35.5 \%$ for the quarter ended September 30, 2005 were negatively affected by purchase accounting related to inventory acquired.

Selling, general and administrative expense as a percent of net sales improved to $13.5 \%$ for the quarter ended September 30, 2005 from 13.8\% for the quarter ended September 30, 2004, despite additional expenses as a result of the acquisitions, additional profit sharing, and stock option related compensation expense from the adoption of Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 123 (Revised 2004), ShareBased Payments (SFAS No. 123R). Selling, general and administrative expenses for the quarter ended September 30, 2005 increased $\$ 820,000(15 \%)$ from the quarter ended September 30, 2004. Excluding Fortron and BiosPacific operations, these expenses increased $\$ 453,000(8 \%)$ for the quarter. The increase was mainly a result of an increase in profit sharing accrual of $\$ 172,000$ and the adoption, on July 1, 2005, of SFAS No. 123R which resulted in $\$ 270,000$ of additional compensation expense in the quarter. Estimated total compensation expense of approximately $\$ 1.5$ million or $\$ .03$ per diluted share is anticipated for fiscal 2006 as a result of the adoption of the Statement.

The Company allocated approximately $\$ 12.8$ million to goodwill and $\$ 7.1$ million to other intangible assets arising from the acquisition of Fortron and BiosPacific. The intangible assets, mainly trade names and customer and supplier relationships, are being amortized over lives of one to eight years and amortization expense of $\$ 272,000$ was recorded for the quarter ended September 30, 2005 related to these assets.

In March 2005, the Company repurchased approximately 2.9 million shares of its common stock under an accelerated stock buyback transaction ("ASB") for an initial value of approximately $\$ 100$ million. The ASB agreement is subject to a market price adjustment provision based upon the volume weighted average price during the nine-month period ending in December 2005. The market price adjustment may be settled in cash or stock at the Company's option. Based on the volume weighted average price per share through September 30, 2005, the settlement amount for the contract would have been approximately $\$ 23.3$ million or about 489,000 shares at September 30, 2005. The effect of the reduction in outstanding shares on earnings per diluted share was $\$ .03$ for the quarter ended September 30, 2005.

In July 2005, the Company acquired Fortron Bio Science, Inc. and BiosPacific, Inc. for an aggregate $\$ 20$ million in cash. The acquisitions will help the Company expand into the diagnostic market by offering research reagents that may have future diagnostic application and/or developing products specifically for diagnostic markets. Fortron and BiosPacific generated combined revenues of approximately $\$ 8.7$ million in calendar 2004. The acquisitions are expected to be slightly accretive to the Company's earnings per share in fiscal year 2006.

Forward Looking Statements:
This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including our expectations as to the estimated compensation expense resulting from stock option expensing and the accretive impact of the recent Fortron and BiosPacific acquisitions, involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the integration of the recent acquisitions, the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, Fortron Bio Science, Inc. (Fortron), located in Minneapolis, and BiosPacific, Inc., located in Emeryville, California. Fortron develops and manufactures antibodies and BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D Europe is a distributor of biotechnology products.

Contact: Greg Melsen, Chief Financial Officer Kathy Backes, Controller (612) 379-8854

## TECHNE CORPORATION

 CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data)(Unaudited)
QUARTER ENDED 9/30/05 9/30/04

| Net sales | \$ 47,709 | \$ 40,919 |  |
| :---: | :---: | :---: | :---: |
| Cost of sales | 11,096 | 8,887 |  |
| Gross margin | 36,613 | 32,032 |  |
| Operating expenses: |  |  |  |
| Selling, general and admini | trative | 6,454 | 5,634 |
| Research and development |  | 4,717 | 4,688 |
| Amortization of intangible | ssets | 492 | 305 |
| Total operating expenses |  | ,663 | 10,627 |



## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)


Diluted earnings per share $\quad 0.43$
Weighted average diluted shares outstanding 39,669

BIOTECHNOLOGY (1)
(in thousands of \$'s)

(1) Fiscal 2006 includes R\&D Systems' Biotechnology Division, Fortron Bio Science, Inc., and BiosPacific, Inc.

R\&D SYSTEMS EUROPE
(in thousands of British pounds)


R\&D SYSTEMS EUROPE
(in thousands of \$'s)


HEMATOLOGY
(in thousands of \$'s)


| Gross margin | 1,429 | 40\% | (364) |
| :---: | :---: | :---: | :---: |
| Gross margin percentage | 40.4\% |  |  |
| SG\&A expense | 384 | 11\% | (25) |
| R\&D expense | 185 | 5\% |  |
| Interest, net | (37) | (1\%) | 19 |
| 532 | -15\% | (9) |  |
| Pretax result | 897 | 25\% | (355) |

CORPORATE AND OTHER (2)
(in thousands of \$'s)
Increase(Decrease)
Fiscal $2006 \quad$ From Fiscal 2005

| ---------- | --------------- |
| :---: | :---: |
| First | First |
| Quarter | Quarter |


| Interest income |  | 90 | 48 |  |
| :--- | :--- | :--- | :--- | :--- |
| Rental income |  | 342 | 323 |  |
|  | ---------- |  |  |  |
|  | 432 |  | 371 |  |

SG\&A expense $649 \quad 119$

Interest expense
$223 \quad 59$

Other-Hemerus losses
$82 \quad 79$

Other-Building expenses

$$
443
$$ 79

|  | $1,397$ | $265$ |
| :---: | :---: | :---: |
| Pretax result | $(965)$ | 106 |

(2) Unallocated corporate expenses and Techne's share of losses by Hemerus Medical, LLC.

