# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): January 31, 2006

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition
A copy of the press release issued by Techne Corporation on January 31, 2006, describing the results of operations for the quarter and six months ended December 31, 2005 and its financial condition as of December 31, 2005, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and six months ended December 31, 2005 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.1 Press Release dated January 31, 2006.
99.2 Segment information for the quarter and six months ended December 31, 2005.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 1, 2006 TECHNE CORPORATION
By: /s/ Thomas E. Oland
Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated January 31, 2006.
99.2 Segment information for Techne Corporation for the quarter and six months ended December 31, 2005.

# TECHNE CORPORATION RELEASES UNAUDITED SECOND QUARTER RESULTS FOR FISCAL YEAR 2006 

Minneapolis/January 31, 2006/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings increased $10.6 \%$ to $\$ 16.5$ million or $\$ .42$ per diluted share for the quarter ended December 31, 2005 compared with $\$ 14.9$ million or $\$ .36$ per diluted share for the quarter ended December 31, 2004. For the six months ended December 31, 2005, Techne's consolidated net earnings increased $15.1 \%$ to $\$ 33.5$ million or $\$ .84$ per diluted share compared with $\$ 29.1$ million or $\$ .70$ per diluted share for the six months ended December 31, 2004.

Consolidated net earnings and diluted earnings per share were negatively impacted by the decline in exchange rates used to covert R\&D Europe results from British pounds to U.S. dollars and stock option related compensation expense from the adoption of Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 123 (Revised 2004), Share-Based Payments (SFAS No. 123R). The acquisitions of Fortron Bio Science, Inc. and BiosPacific, Inc. on July 1, 2005 and an accelerated stock buyback transaction ("ASB") on March 1, 2005 had positive impacts. The impact of these items on comparable earnings and diluted earnings per share is summarized as follows:

Periods Ended December 31, 2005

(1) Net of income taxes

Consolidated net sales for the three and six months ended December 31, 2005 were $\$ 48.0$ million and $\$ 95.7$ million, respectively. This was an increase of $13.7 \%$ and $15.1 \%$ from the three and six months ended December 31, 2004, respectively. R\&D Systems' Biotechnology Division net sales for the three and six months ended December 31, 2005 were $\$ 29.0$ million and $\$ 58.7$ million, increases of $16.5 \%$ and $15.6 \%$, respectively. R\&D Europe's net sales for the three and six months ended December 31, 2005 were $\$ 13.1$ million and $\$ 25.0$ million, increases of $1.9 \%$ and $4.6 \%$, respectively. In British pound sterling, R\&D Europe's net sales increased $10.6 \%$ and $10.3 \%$ for the three and six months ended December 31, 2005, respectively. R\&D Systems' Hematology Division net sales for the quarter were $\$ 3.8$ million, a decrease of $16.3 \%$, mainly as a result of a large OEM customer changing to a new primary vendor in January 2005. Included in net sales for the three and six months ended December 31, 2005 was $\$ 2.2$ million and $\$ 4.8$ million, respectively, of net sales from Fortron Bio Science, Inc. and BiosPacific, Inc., which were acquired effective July 1, 2005.


Consolidated gross margins were $77.7 \%$ in the second quarter of fiscal 2006 as compared to $76.7 \%$ in the first quarter of fiscal 2006 . For the six months ended December 31, 2005, consolidated gross margins were 77.2\%. Excluding Fortron and BiosPacific, gross margins were $79.8 \%$ compared to $78.8 \%$ in the second quarter of fiscal 2005 and $79.5 \%$ compared to the $78.6 \%$ in the six months ended December 31, 2004. This increase was the result of a favorable mix of higher margin Biotechnology Division sales as compared to Hematology and R\&D Europe sales. Gross margins for Fortron and BiosPacific operations of $34.5 \%$ and $35.0 \%$ for the quarter and six months ended December 31, 2005, respectively were negatively affected by purchase accounting related to inventory acquired.

Selling, general and administrative expenses as a percent of net sales increased to $16.6 \%$ and $15.1 \%$ for the three and six month periods ended December 31, 2005, respectively, primarily because the adoption of SFAS No. 123 R related to stock option compensation added $\$ 1.1$ million of expense for the three months ended December 31, 2005. Excluding the impact of adopting SFAS No. 123R, selling, general and administrative expense as a percent of net sales decreased to $14.3 \%$ from $14.9 \%$ for the three months ended December 31,2005 and 2004, respectively, and to $13.6 \%$ from $14.3 \%$ in the six month periods ended December 31, 2005 and 2004, respectively.

Stock compensation expense during the three months ended December 31, 2005 primarily resulted from stock options granted to the Company's non-employee members of the Board of Directors upon their annual reelection, which occurred at the Company's October annual meeting, or their initial appointment. As a result of adopting SFAS No. 123R, estimated total compensation expense of approximately $\$ 1.7$ million or $\$ .04$ per diluted share is anticipated for fiscal 2006 of which approximately $\$ 300,000$ remains to be expensed in the last six months of the fiscal year.

The dollar increases in selling, general and administrative expenses were also impacted by the acquisitions of Fortron and BiosPacifc.


Second quarter expenses are also higher than in the first quarter mainly because of costs associated with production and printing of the R\&D Systems' 2006 catalog.

The Company allocated approximately $\$ 12.8$ million to goodwill and $\$ 7.1$ million to other intangible assets arising from the acquisition of Fortron and BiosPacific. The intangible assets, mainly trade names and customer and supplier relationships, are being amortized over lives of one to eight years and amortization expense of $\$ 272,000$ and $\$ 543,000$ was recorded for the quarter and six months ended December 31, 2005, respectively, related to these assets.

In March 2005, the Company repurchased approximately 2.9 million shares of its common stock under an ASB for an initial value of approximately $\$ 100$ million. The ASB agreement was subject to a market price adjustment provision that was settled on December 30, 2005 for $\$ 26.0$ million based on the volume weighted average price during the nine-month period ended in December 23, 2005.

Forward Looking Statements:
This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including our expectations as to the estimated compensation expense resulting from stock option expensing, involve risks and uncertainties that may affect the actual
results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the integration of the recent acquisitions, the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Use of Non-GAAP Financial Measures:
The non-GAAP financial measures used in this press release quantify the impact of adopting Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 123 (Revised 2004), Share-Based Payments (SFAS No. 123 R ) related to the expensing of stock option compensation, the decline in exchange rates used to covert R\&D Europe results from British pounds to U.S. dollars, the acquisitions of Fortron Bio Science, Inc. and BiosPacific, Inc on July 1, 2005 and an accelerated stock buyback transaction ("ASB") on March 1,2005 on reported net sales, selling, general and administrative expenses, net earnings and earnings per share for the three and six months ended December 31, 2005 as compared to the reported amounts for the same periods ended December 31, 2004. These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. We view these non-GAAP financial measures to be helpful in assessing the Company's ongoing operating results. In addition, these non-GAAP financial measures facilitate our internal comparisons to historical operating results and comparisons to competitors' operating results. We include these non-GAAP financial measures in our earnings announcement because we believe they are useful to investors in allowing for greater transparency related to supplemental information we use in our financial and operational analysis. Investors are encouraged to review the reconciliations of the non-GAAP financial measures used in this press release to their most directly comparable GAAP financial measures as provided with the financial statements attached to this press release.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, Fortron Bio Science, Inc. (Fortron), located in Minneapolis, and BiosPacific, Inc. (BiosPacific), located in Emeryville, California. Fortron develops and manufactures antibodies and BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D Europe is a distributor of biotechnology products.

Contact: Greg Melsen, Chief Financial Officer
Kathy Backes, Controller
612) 379-8854

## TECHNE CORPORATION

CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share data) (Unaudited)


## TECHNE CORPORATION

CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)
12/31/05 6/30/05


## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)


| Diluted earnings |  |  |  |
| :--- | :--- | :--- | :--- |
| per share |  |  |  |
|  | 0.43 | 0.42 | 0.84 | lllll

Weighted average
diluted shares outstanding $\quad 39,66939,76139,730$

(1) Fiscal 2006 includes R\&D Systems' Biotechnology Division, Fortron Bio Science, Inc., and BiosPacific, Inc.

## R\&D SYSTEMS EUROPE (in thousands of British pounds)

$$
\begin{array}{lr} 
& \text { Increase(Decrease) } \\
\text { Fiscal } 2006 & \text { From Fiscal } 2005
\end{array}
$$




## HEMATOLOGY <br> (in thousands of \$'s)

Increase(Decrease)

| Fiscal 2006 | Increase(Decrease) |
| :---: | :---: |
| From Fiscal 2005 |  |
| $---------------------------------------------~$ | Percent First Second |
| First Second |  |
| Quarter Quarter | YTD Of Sales Quarter Quarter YTD |


| Sales | 3,534 | 3,781 | 7,315 | 100\% | (479) | (73)(1,213) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 2,105 | 2,134 | 4,239 | 58\% | (115) | (29) (144) |
| Gross margin | 1,42 | 9 1,64 | 7 3,076 | $642 \%$ | (364) | ) $(705)(1,069)$ |



## CORPORATE AND OTHER (2) <br> (in thousands of \$'s)

Increase(Decrease)
Fiscal 2006 From Fiscal 2005

| First Second | First Second |
| :--- | :--- |
| Quarter Quarter | YTD Quarter Quarter YTD |


| Interest income Rental income | 90 | 135 | 225 | 48 | 84 | 132 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 342 | 337 | 679 | 323 | 284 | 607 |
|  | 472 | 904 | 371 | 368 | 739 |  |


| SG\&A expense | 649 | 1,303 | 1,952 | 119 | 1,058 | 1,177 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense | 223 | 238 | 461 | 59 | 60 | 119 |
| Other-Hemerus losses | 82 | 82 | 164 | 79 | 12 | 91 |
| Other-Building expenses | 443 | 490 | 933 | 8 | 9 | 17 |


|  | 1,397 2,113 3,5 | 10 | 1,1 | 1,40 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pretax result | $(965)(1,641)$ | $(2,606)$ | 106 | (771) | (665) |

(2) Unallocated corporate expenses and Techne's share of losses by Hemerus Medical, LLC.

