# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 25, 2006

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition
A copy of the press release issued by Techne Corporation on April 25, 2006, describing the results of operations for the quarter and nine months ended March 31, 2006 and its financial condition as of March 31, 2006, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and nine months ended March 31, 2006 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.2 Segment information for the quarter and nine months ended March 31, 2006.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 26, 2006
TECHNE CORPORATION
By: /s/ Thomas E. Oland
Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated April 26, 2006.
99.2 Segment information for Techne Corporation for the quarter and nine months ended March 31, 2006.

## TECHNE CORPORATION RELEASES UNAUDITED THIRD QUARTER RESULTS FOR FISCAL YEAR 2006

Minneapolis/April 25, 2006/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings increased $10.3 \%$ to $\$ 20.3$ million and its earnings per diluted share increased $15.6 \%$ to $\$ .52$ for the quarter ended March 31, 2006 compared with $\$ 18.4$ million and $\$ .45$ per diluted share for the quarter ended March 31, 2005. For the nine months ended March 31, 2006, Techne's consolidated net earnings increased $13.2 \%$ to $\$ 53.9$ million and its earnings per diluted share increased $18.3 \%$ to $\$ 1.36$ compared with $\$ 47.6$ million and $\$ 1.15$ per diluted share for the nine months ended March 31, 2005.

Consolidated net earnings and diluted earnings per share for the periods ended March 31, 2006 were negatively impacted by the decline in exchange rates used to convert R\&D Europe results from British pound sterling to U.S. dollars and stock option related compensation expense from the adoption of Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 123 (Revised 2004), Share-Based Payments (SFAS No. 123R). The acquisitions of Fortron Bio Science, Inc. and BiosPacific, Inc. on July 1, 2005 and an accelerated stock buyback transaction ("ASB") on March 1, 2005 had positive impacts on current year reported amounts. The impact of these items on comparable net earnings and diluted earnings per share is summarized as follows:

(1) Net of income taxes

Consolidated net sales for the three and nine months ended March 31, 2006 were $\$ 54.8$ million and $\$ 150.6$ million, respectively. This was an increase of $14.3 \%$ and $14.8 \%$ from the three and nine months ended March 31, 2005, respectively. R\&D Systems' Biotechnology Division net sales for the three and nine months ended March 31, 2006 were $\$ 34.0$ million and $\$ 92.7$ million, increases of $10.8 \%$ and $13.8 \%$, respectively, as compared to prior-year periods. Approximately $\$ 600,000$ of the increase in Biotechnology Division net sales for the quarter ended March 31, 2006 was the result of price increases. R\&D Europe's net sales for the three and nine months ended March 31 , 2006 were $\$ 14.5$ million and $\$ 39.5$ million, increases of $7.1 \%$ and $5.5 \%$, respectively, as compared to prior-year periods. In British pound sterling, R\&D Europe's net sales increased $15.8 \%$ and $12.3 \%$ for the three and nine months ended March 31, 2006, respectively, as compared to prior-year periods. R\&D Systems' Hematology Division net sales for the three months ended March 31,2006 were $\$ 3.7$ million, an increase of $1.3 \%$ as compared to the quarter ended March 31, 2005. Hematology sales for the nine months were $\$ 11.0$ million, a decrease of $9.6 \%$ from the same period in fiscal 2005, mainly as a result of a large OEM customer changing to a new primary vendor in January 2005. Included in net sales for the three and nine months ended March 31, 2006 was $\$ 2.6$ million and $\$ 7.3$ million, respectively, of net sales from Fortron Bio Science, Inc. and BiosPacific, Inc., which were acquired effective July 1, 2005.


Consolidated gross margins were $77.9 \%$ for the third quarter of fiscal 2006 as compared to $77.7 \%$ for the second quarter of fiscal 2006 . For the nine months ended March 31, 2006, consolidated gross margins were 77.5\%. Excluding Fortron and BiosPacific, gross margins for the quarter ended March 31, 2006 were $80.3 \%$ compared to $80.9 \%$ in the third quarter of fiscal 2005, and $79.8 \%$ for the nine-month period ended March 31, 2006 compared to $79.4 \%$ for the nine months ended March 31, 2005. Combined gross margins for Fortron and BiosPacific operations of $29.7 \%$ and $33.2 \%$ for the quarter and nine months ended March 31, 2006, respectively, were negatively affected by expensing of inventory on hand at the acquisition date that was recorded at fair value as determined by purchase accounting.

Selling, general and administrative expenses as a percent of net sales increased to $14.2 \%$ for the nine months ended March 31, 2006 primarily due to $\$ 1.5$ million of stock option expense from the adoption of SFAS No. 123R in fiscal 2006. Excluding the impact of adopting SFAS No. 123R, selling, general and administrative expense as a percent of net sales decreased to $12.3 \%$ from $13.3 \%$ for the three months ended March 31, 2006 and 2005, respectively, and to $13.2 \%$ from $14.0 \%$ in the nine month periods ended March 31,2006 and 2005, respectively. As a result of adopting SFAS No. 123R, estimated total compensation expense of approximately $\$ 1.6$ million or $\$ .03$ per diluted share is anticipated for fiscal 2006 of which approximately $\$ 100,000$ remains to be expensed in the last three months of the fiscal year.

The dollar increases in selling, general and administrative expenses were also impacted by the acquisitions of Fortron and BiosPacific.


The Company allocated approximately $\$ 12.8$ million to goodwill and $\$ 7.1$ million to other intangible assets arising from the acquisition of Fortron and BiosPacific. The intangible assets, mainly technologies, trade names and customer and supplier relationships, are being amortized over lives of one to eight years and amortization expense of $\$ 272,000$ and $\$ 815,000$ was recorded for the quarter and nine months ended March 31, 2006, respectively, related to these assets.

In April 2006, the Company made an additional $\$ 9$ million investment in ChemoCentryx, Inc. (CCX) in the form of a convertible note subject to the limitation that the Company's holdings in CCX will not exceed $19.9 \%$ of CCX voting shares.

Forward Looking Statements:
This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including our expectations as to the estimated compensation expense resulting from stock option expensing, involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the integration of the recent acquisitions, the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business,
the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Use of Non-GAAP Financial Measures:
The non-GAAP financial measures used in this press release quantify the impact of adopting Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 123 (Revised 2004), Share-Based Payments (SFAS No. 123 R ) related to the expensing of stock option compensation, the decline in exchange rates used to convert R\&D Europe results from British pounds to U.S. dollars, the acquisitions of Fortron Bio Science, Inc. and BiosPacific, Inc on July 1, 2005 and an accelerated stock buyback transaction ("ASB") on March 1,2005 on reported net sales, selling, general and administrative expenses, net earnings and earnings per share for the three and nine months ended March 31, 2006 as compared to the reported amounts for the same periods ended March 31, 2005. These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from nonGAAP financial measures used by other companies. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. We view these nonGAAP financial measures to be helpful in assessing the Company's ongoing operating results. In addition, these non-GAAP financial measures facilitate our internal comparisons to historical operating results and comparisons to competitors' operating results. We include these non-GAAP financial measures in our earnings announcement because we believe they are useful to investors in allowing for greater transparency related to supplemental information we use in our financial and operational analysis. Investors are encouraged to review the reconciliations of the non-GAAP financial measures used in this press release to their most directly comparable GAAP financial measures as provided with the financial statements attached to this press release.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, Fortron Bio Science, Inc. (Fortron), located in Minneapolis, and BiosPacific, Inc. (BiosPacific), located in Emeryville, California. Fortron develops and manufactures antibodies and BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D Europe is a distributor of biotechnology products.

Contact: Greg Melsen, Chief Financial Officer
Kathy Backes, Controller
(612) 379-8854

TECHNE CORPORATION CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data) (Unaudited)

QUARTER ENDED NINE MONTHS ENDED
$\left.\begin{array}{lrrrlll}\text { Net sales } & \$ 54,813 & \$ 47,935 & \$ 150,551 & \$ 131,101 \\ \text { Cost of sales } & 12,105 & 9,138 & 33,896 & 26,966\end{array}\right)$


## TECHNE CORPORATION

 CONSOLIDATED BALANCE SHEETS (In thousands)(Unaudited)

$$
3 / 31 / 06 \quad 6 / 30 / 05
$$

ASSETS
Cash and equivalents \$83,596 \$80,344
Short-term available-for-sale investments $16,166 \quad 16,790$
Trade accounts receivable $\quad 26,024 \quad 22,041$
Other receivables $911 \quad 1,681$
Inventory
Other current assets 6,798 6,367

| Current assets | 143,100 | 134,981 |  |
| :--- | :---: | :---: | :---: |
| Available-for-sale investments | 64,540 | 41,871 |  |
| Property and equipment, net | 88,203 | 89,036 |  |
| Goodwill and intangible assets, net | 32,521 |  |  |
| Other non-current assets | 13,758 | 15,237 |  |



LIABILITIES
Current liabilities
Long-term debt
Stockholders' equity
Total liabilities and equity $\quad \$ 342,122 \quad \$ 295,263$

## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)

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<TABLE>
<CAPTION>
Fiscal 2006
From Fiscal 2005
```



```
Diluted earnings
\(\begin{array}{lllll}\text { per share } & 0.43 & 0.42 & 0.52 & 1.36\end{array}\)
Weighted average
diluted shares
\(\begin{array}{lllll}\text { outstanding } & 39,669 & 39,761 & 39,425 & 39,631\end{array}\)
</TABLE>
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BIOTECHNOLOGY (1)
(in thousands of \$'s)

<TABLE>
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\begin{tabular}{lr} 
& Increase (Decrease) \\
Fiscal 2006 & From Fiscal 2005
\end{tabular}

First Second Third Percent First Second Third Quarter Quarter Quarter YTD of Sales Quarter Quarter Quarter YTD

\(\quad<\mathrm{S}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\)
\(\begin{array}{lllllllll}\text { Sales } & 37,599 & 37,697 & 43,013 & 118,309 & 100 \% & 6,908 & 7,625 & 6,675\end{array} 21,208\)
Intersegment sales \((5,299)(6,555)(6,396)(18,250)(495)(1,351)(798)(2,644)\)
\[
\begin{array}{lllllll}
32,300 & 31,142 & 36,617 & 100,059 & 6,413 & 6,274 & 5,877
\end{array} 18,564
\]
\(\begin{array}{lccccccc}\text { Cost of sales } & 8,470 & 8,147 & 9,125 & 25,742 & 22 \% & 2,359 & 2,077 \\ 2,757 & 7,193 \\ \text { Intersegment sales } & (5,323)(6,140)(6,478)(17,941) & (567) & (930) & (999) & (2,496)\end{array}\)
\[
\begin{array}{llllllll}
3,147 & 2,007 & 2,647 & 7,801 & 1,792 & 1,147 & 1,758 & 4,697
\end{array}
\]

Gross margin \(\quad 29,153 \quad 29,135 \quad 33,970 \quad 92,258 \quad 78 \% \quad 4,621 \quad 5,127 \quad 4,119 \quad 13,867\)

Gross margin

</TABLE>
(1) Fiscal 2006 includes R\&D Systems' Biotechnology Division, Fortron Bio Science, Inc., and BiosPacific, Inc.

## R\&D SYSTEMS EUROPE

(in thousands of British pounds)

<TABLE>
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</TABLE>
R\&D SYSTEMS EUROPE
(in thousands of \$'s)

<TABLE>
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\[
\begin{array}{lllllll}
1,231 & 1,533 & 1,192 & 3,956 & 10 \% & \text { (78) } & \text { (82) }
\end{array} \text { (245) }
\]
</TABLE>
HEMATOLOGY
(in thousands of \$'s)
$<$ TABLE $>$
$<$ CAPTION $>$

</TABLE>

CORPORATE AND OTHER (2)
(in thousands of \$'s)

</TABLE $>$
(2) Unallocated corporate expenses and

Techne's share of losses by Hemerus Medical, LLC.

