# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 7, 2007

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on August 7, 2007, describing the results of operations for the quarter and fiscal year ended June 30, 2007 and its financial condition as of June 30, 2007, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2007 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8 -K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.1 Press Release dated August 7, 2007.
99.2 Segment information for the quarter and fiscal year ended June 30, 2007.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 7, 2007
TECHNE CORPORATION
By: /s/ Thomas E. Oland

Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated August 7, 2007.
99.2 Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2007.

## TECHNE CORPORATION RELEASES UNAUDITED FOURTH QUARTER RESULTS FOR FISCAL YEAR 2007

Minneapolis/August 7, 2007/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings for the quarter ended June 30, 2007 increased $17.6 \%$ to $\$ 22.9$ million or $\$ .58$ per diluted share compared with $\$ 19.5$ million or $\$ .49$ per diluted share for the quarter ended June 30, 2006. Net earnings as a percentage of net sales improved from $37.4 \%$ in the fourth quarter of last year to $39.2 \%$ for the quarter ended June 30,2007 . For the fiscal year ended June 30, 2007, Techne's consolidated net earnings increased $16.0 \%$ to $\$ 85.1$ million or $\$ 2.15$ per diluted share compared with $\$ 73.4$ million or $\$ 1.85$ per diluted share for the fiscal year ended June 30, 2006. Net earnings as a percentage of net sales improved from $36.2 \%$ last year to $38.1 \%$ for fiscal 2007. The improvement in net earnings was mainly due to increased consolidated net sales.

Consolidated net sales for the quarter and fiscal year ended June 30, 2007 were $\$ 58.4$ million and $\$ 223.5$ million, respectively. This was an increase of $12.2 \%$ and $10.3 \%$ from the fourth quarter and fiscal year ended June 30, 2006, respectively. Fiscal 2007 net sales and earnings were favorably affected by the strength of the British pound as compared to the U.S. dollar. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $10.1 \%$ and $7.7 \%$ for the quarter and fiscal year ended June 30, 2007, respectively.

Biotechnology net sales, which include sales by R\&D Systems' Biotechnology Division, Fortron and BiosPacific, for the quarter and fiscal year ended June 30 , 2007 were $\$ 38.1$ million and $\$ 146.6$ million, increases of $11.0 \%$ and $9.1 \%$, respectively, from the same prior-year periods. R\&D Europe's net sales for the quarter and fiscal year were $\$ 16.2$ million and $\$ 61.8$ million, increases of $20.1 \%$ and $16.6 \%$, respectively, from the same prior-year periods. In British pound sterling, R\&D Europe's net sales increased $12.0 \%$ and $6.6 \%$ for the quarter and fiscal year ended June 30, 2007, respectively. Hematology net sales for the quarter and fiscal year were $\$ 4.1$ million and $\$ 15.2$ million, decreases of $2.7 \%$ and $0.9 \%$, respectively.

Gross margins were $78.3 \%$ and $77.3 \%$ in the fourth quarter of fiscal 2007 and 2006, respectively, and $79.1 \%$ and $77.4 \%$ for the fiscal years 2007 and 2006, respectively. The improvement in gross margins resulted from lower cost of goods sold related to inventories acquired from Fortron and BiosPacific that were valued at fair market value under purchase accounting, higher margins in Europe due to favorable exchange rates and changes in sales mix as a result of sales growth in the Biotechnology Division as compared to sales declines in the lower margin Hematology Division. Fourth quarter fiscal 2007 margins declined from the third quarter of fiscal 2007 mainly due to changes in product mix and valuation estimates in the Biotechnology Division.

Selling, general and administrative expenses for the quarter and fiscal year ended June 30, 2007 increased $\$ 1.6$ million ( $25.1 \%$ ) and $\$ 3.4$ million (12.2\%), respectively. The fiscal year expense increase resulted from the change in foreign currency exchange rates (approximately $\$ 750,000$ ) and increases in personnel and benefit costs, profit sharing and professional fee expenses. Fourth quarter expenses increased approximately $\$ 600,000$ from the third quarter of fiscal 2007 due primarily to the timing of promotional marketing costs (approximately $\$ 300,000$ ) and increased profit sharing costs (approximately $\$ 125,000$ ).

The effective tax rate was $32.9 \%$ for the quarter ended June 30,2007 as compared to $35.2 \%$ for the prior quarter ended March 31, 2007. The fourth quarter fiscal 2007 effective tax rate was lower than in the third quarter of fiscal 2007 due to changes in state apportionment estimates that were made in the third quarter and a $\$ 420,000$ reduction in estimated tax contingency reserves made in the fourth quarter. The effective tax rate was $34.0 \%$ for the fiscal years ended both June 30, 2006 and 2007. Without significant business developments, the Company expects its fiscal 2008 effective income tax rate to range from approximately $33.5 \%$ to $34.5 \%$.

The impact on consolidated net earnings of the change in exchange rates used to convert R\&D Europe results from British pounds to U.S. dollars was approximately $\$ 368,000$ ( $\$ .01$ per diluted share) and $\$ 1.6$ million ( $\$ .04$ per diluted share) for the quarter and fiscal year ended June 30, 2007, respectively.

Forward Looking Statements:
This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including the Company's expectations as to income tax rates, involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships. For additional information concerning such factors, see the Company's annual report on Form $10-\mathrm{K}$ and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has to subsidiaries, BiosPacific, Inc. (BiosPacific), located in Emeryville, California and R\&D Systems China Co. Ltd., (R\&D China), located in Shanghai, China. BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D China and R\&D Europe distribute biotechnology products.

Contact: Greg Melsen, Chief Financial Officer
Kathy Backes, Controller
612) 379-8854
TECHNE CORPORATION
CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share data)
(Unaudited)

QUARTER ENDED FISCAL YEAR ENDED


Weighted average common
shares outstanding:

| Basic | 39,444 | 39,374 | 39,406 | 39,049 |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | 39,555 | 39,487 | 39,513 | 39,594 |

## TECHNE CORPORATION

## CONSOLIDATED BALANCE SHEETS

(In thousands)
(Unaudited)

## 6/30/07 6/30/06

## ASSETS



| Available-for-sale investments | 91,433 | 77,660 |
| :--- | :---: | :---: |
| Property and equipment, net | 91,535 | 88,772 |
| Goodwill and intangible assets, net | 30,167 | 32,021 |

Other non-current assets $\quad 28,871 \quad 22,237$

Total assets
\$454,844 \$370,512
LIABILITIES

Current liabilities
Long-term debt
Stockholders' equity
\$ 17,193 \$ 17,966
-- 12,198
$437,651 \quad 340,348$
Total liabilities and equity


$$
\begin{array}{lllllllllll}
19,631 & 18,663 & 23,893 & 22,924 & 85,111 & 38 \% & 2,630 & 2,149 & 3,546 & 3,435 & 11,760
\end{array}
$$

Diluted earnings
$\begin{array}{llllll}\text { per share } & .50 & .47 & .60 & .58 & 2.15\end{array}$
Weighted average
diluted shares
outstanding $39,46939,51139,54339,55539,513$
</TABLE>

BIOTECHNOLOGY (1)
(in thousands of \$'s)

<TABLE>
<CAPTION>
\begin{tabular}{cc} 
& Increase (Decrease) \\
Fiscal 2007 & From Fiscal 2006
\end{tabular}

First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD
```
<S> <C> <C> <C> <C> <C> <C> <C> <C> <C> <C> <C>
```

Intersegment
sales \(\quad(5,699)(6,647)(7,072)(6,652)(26,070) \quad(400)(92)(676)(941)(2,109)\)

\begin{tabular}{llllllllllll} 
Cost of sales & 8,482 & 7,683 & 9,041 & 9,577 & 34,783 & \(20 \%\) & 12 & \((464)\) & \((84)\) & 980 & 444
\end{tabular}
Intersegment
sales \(\quad(5,524)(6,435)(7,147)(6,679)(25,785) \quad(201)(295) \quad(669)(922)(2,087)\)
    \(\begin{array}{llllllll}2,958 & 1,248 & 1,894 & 2,898 & 8,998 & (189) & (759) & (753)\end{array} 58(1,643)\)

Gross margin
percentage \(\quad 79.6 \% \quad 80.8 \% \quad 80.4 \% \quad 78.6 \% \quad 79.9 \%\)
\begin{tabular}{lllllllllllll} 
SG\&A expense & 4,013 & 4,664 & 4,166 & 4,617 & 17,460 & \(10 \%\) & 374 & 470 & \((33)\) & 1,207 & 2,018 \\
R\&D expense & 4,675 & 4,854 & 4,971 & 4,833 & 19,333 & \(11 \%\) & 143 & 450 & 378 & 248 & 1,219 \\
Amortization \\
expense & 403 & 404 & 403 & 404 & 1,614 & \(2 \%\) & \((89)\) & & \((88)\) & \((89)\) & \((87)\) & \((353)\) \\
Interest, net & \((595)\) & \((722)\) & \((841)\) & \((1,031)\) & \((3,189)\) & \((2 \%)\) & \((327)\) & \((349)\) & \((556)\) & \((530)(1,762)\)
\end{tabular}
```
    8,496 9,200 8,699 8,823 35,218 21% 101 483 (300) 838 1,122
Pretax result 24,468 22,978 28,537 26,415 102,398 59% 3,710
```
</TABLE>
(1) Includes R\&D Systems' Biotechnology Division, Fortron Bio Science, Inc., and BiosPacific, Inc.

R\&D SYSTEMS EUROPE (in thousands of British pounds)

<TABLE>
<CAPTION>

> Increase (Decrease)

Fiscal 2007 From Fiscal 2006
First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD

</TABLE>
R\&D SYSTEMS EUROPE
(in thousands of \$'s)
$<$ TABLE $>$
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> Increase (Decrease)

Fiscal 2007
From Fiscal 2006
First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD

</TABLE>
HEMATOLOGY
(in thousands of \$'s)

<TABLE>
<CAPTION>
Increase (Decrease)
Fiscal 2007 From Fiscal 2006
First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD

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    <C> <C> <C> <C> <C> <C> <C> <C> <C> <C> <C>
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Sales \(\quad 3,502 \quad 3,826 \quad 3,664 \quad 4,110 \quad 15,102 \quad 100 \% \quad\) (32) 45 (36) (114) (137)
\(\begin{array}{llllllllll}\text { Cost of sales } & 2,098 & 2,147 & 2,085 & 2,258 & 8,588 & 57 \% & \text { (7) } & 13 & \text { (15) }\end{array}\) (1) (10)
\(\begin{array}{llllllllll}\text { Gross margin } & 1,404 & 1,679 & 1,579 & 1,852 & 6,514 & 43 \% & (25) & 32 & \text { (21) (113) (127) }\end{array}\)
Gross margin
percentage \(40.1 \% ~ 43.9 \% ~ 43.1 \% ~ 45.1 \% ~ 43.1 \%\)
\begin{tabular}{lccccccccccc} 
SG\&A expense & 398 & 439 & 431 & 422 & 1,690 & \(11 \%\) & 14 & 15 & \((10)\) & 46 & 65 \\
R\&D expense & 180 & 190 & 198 & 181 & 749 & \(5 \%\) & \((5)\) & 20 & 30 & \((7)\) & 38
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline 497 & 534 & 518 & 467 & 2,016 & 13\% & (35) & (10) & (51) & (23) & (119) \\
\hline lt & 07 & & 61 & 1,385 & & 0\% & 10 & 42 & 30 & (90) (8) \\
\hline
\end{tabular}
</TABLE>
CORPORATE AND OTHER (2)
(in thousands of \$'s)

<TABLE>
<CAPTION>
Increase (Decrease)


Pretax result \((1,013)(2,485)(1,027)(1,232)(5,757) \quad(48)(844)(241)(442)(1,575)\)
</TABLE>
(2) Unallocated corporate expenses and Techne's share
of losses by Hemerus Medical, LLC and Nephromics, LLC.

