# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 29, 2008

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on April 29, 2008, describing the results of operations for the quarter and nine months ended March 31, 2008 and its financial condition as of March 31, 2008, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and nine months ended March 31, 2008 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8 -K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.2 Segment information for the quarter and nine months ended March 31, 2008.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 29, 2008 TECHNE CORPORATION
By: /s/ Thomas E. Oland

Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated March 31, 2008.
99.2 Segment information for Techne Corporation for the quarter and nine months ended March 31, 2008.

TECHNE CORPORATION<br>RELEASES UNAUDITED THIRD QUARTER RESULTS FOR FISCAL YEAR 2008

Minneapolis/April 29, 2008/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings for the quarter ended March 31, 2008 increased $23.8 \%$ to $\$ 29.6$ million or $\$ .76$ per diluted share compared with $\$ 23.9$ million or $\$ .60$ per diluted share for the quarter ended March 31, 2007. For the nine months ended March 31, 2008, Techne's consolidated net earnings increased $22.7 \%$ to $\$ 76.3$ million or $\$ 1.94$ per diluted share compared with $\$ 62.2$ million or $\$ 1.57$ per diluted share for the nine months ended March 31, 2007.

Net earnings as a percentage of net sales improved to $40.2 \%$ for the nine months ended March 31, 2008 from $37.7 \%$ in the first nine months of last year. The improvement in net earnings was mainly due to increased consolidated net sales. The favorable impact on consolidated net earnings of the change in exchange rates used to convert foreign currencies (primarily British pound sterling and Euros) to U.S. dollars was $\$ 251,000$ ( $\$ .006$ per diluted share) for the quarter and $\$ 1.0$ million ( $\$ .026$ per diluted share) for the nine months ended March 31, 2008.

Consolidated net sales for the quarter and nine months ended March 31, 2008 were $\$ 69.5$ million and $\$ 189.7$ million, respectively. This was an increase of $15.5 \%$ and $14.9 \%$ from the quarter and nine months ended March 31, 2007, respectively. Consolidated net sales were favorably affected by the strength of foreign currencies as compared to the U.S. dollar. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $12.6 \%$ and $12.4 \%$ for the quarter ended and nine months ended March 31, 2008, respectively, from the comparable prior year periods.

Biotechnology net sales, which include sales by R\&D Systems' Biotechnology Division, R\&D Systems China and BiosPacific, were $\$ 45.1$ million and $\$ 123.1$ million, for the quarter and nine months ended March 31, 2008, increases of $15.2 \%$ and $13.5 \%$, respectively. This improvement was primarily the result of increased volume, including shipments to diagnostic customers. The timing of diagnostic customer sales is not predictable and these sales increases are not necessarily indicative of future sales. Excluding the increased sales to diagnostic customers, Biotechnology net sales increased $13.2 \%$ and $12.6 \%$ for the quarter ended and nine months ended March 31, 2008, respectively, from the comparable prior year periods.

R\&D Europe's net sales for the quarter and nine months ended March 31, 2008 were $\$ 20.2$ million and $\$ 54.7$ million, increases of $16.2 \%$ and $20.0 \%$, respectively, from the same prior-year periods. R\&D Europe's net sales increased $6.0 \%$ and $10.9 \%$ for the quarter and nine months ended March 31, 2008 when measured at currency rates in effect in the comparable prior periods. Hematology net sales for the quarter and nine months ended March 31, 2008 were $\$ 4.2$ million and $\$ 11.8$ million, increases of $14.8 \%$ and $7.7 \%$, respectively, compared to the quarter and nine months ended March 31, 2007. The timing of shipments to OEM customers positively impacted Hematology sales results during the quarter ended March 31, 2008.

Tom Oland, President and Chief Executive Officer of Techne Corporation, said "Sales exceeded our expectations in all segments of our business and in nearly all product lines and geographical territories for the second straight quarter. The Easter holiday had much less impact on sales than we anticipated and we benefited from a large one-time $\$ 1.1$ million sale to a diagnostic customer."

Mr. Oland added, "While improvement in recent market demand has allowed the Company to capitalize on its expanding product line and commitment to quality, we continue to believe that, given current market conditions, our long-term sales growth will be in a targeted range of $8 \%$ to $10 \%$, excluding the effect of changes in exchange rates."

Consolidated gross margins were $79.7 \%$ and $79.4 \%$ for the quarter and nine months ended March 31, 2008, respectively, compared to $80.0 \%$ and $79.4 \%$ for the quarter and nine months ended March 31, 2007, respectively. Biotechnology gross margins decreased to $79.8 \%$ for both the quarter and nine months ended March 31, 2008 from $80.4 \%$ and $80.3 \%$ for the same prior-year periods mainly as a result of higher volume sales to diagnostic customers. The decrease in

Biotechnology gross margins was partially offset by higher margins in Europe due to favorable exchange rates and changes in sales mix as a result of higher sales growth in the Biotechnology Division as compared to the sales growth in the lower margin Hematology Division.

Selling, general and administrative expenses for the quarter and nine months ended March 31, 2008 increased $\$ 1.8$ million ( $24.4 \%$ ) and $\$ 4.6$ million ( $19.9 \%$ ), respectively. These increases include wage and salary increases and the hiring of additional marketing and administrative personnel to support the Company's sales growth. The third quarter increase also resulted from increased legal fees of $\$ 559,000$, additional profit sharing of $\$ 620,000$, increased bad debt expense of $\$ 124,000$, R\&D China selling, and general and administrative expenses of $\$ 149,000$.

Selling, general and administrative expenses for the nine months ended March 31, 2008 also increased because of additional profit sharing of $\$ 1.2$ million, increased legal fees of $\$ 930,000$, R\&D China selling, general and administrative expenses of $\$ 392,000$, the change in foreign currency exchange rates used to convert British pounds to U.S. dollars of $\$ 310,000$, increased stock option expense of $\$ 196,000$, and increased bad debt expense of $\$ 124,000$.

The effective tax rates for the quarter and nine months ended March 31, 2008 were $31.2 \%$ and $32.7 \%$, respectively, as compared to effective tax rates of $35.2 \%$ and $34.4 \%$, respectively, from the same prior-year periods. Third quarter rates in both fiscal years were impacted by changes in state apportionment estimates. Without significant business developments, the Company expects its fiscal 2008 effective income tax rate to range from approximately $33.0 \%$ to $34.0 \%$.

The Company repurchased approximately 437,000 shares of its common stock during the third quarter of fiscal 2008 for approximately $\$ 28.7$ million. During fiscal 2008 and through March 31, 2008, the Company has repurchased approximately 758,000 shares of its common stock for approximately $\$ 49.3$ million.

Forward Looking Statements:
This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including the Company's expectations as to growth rates and income tax rates, involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships.

For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, BiosPacific, Inc. (BiosPacific), located in Emeryville, California and R\&D Systems China Co. Ltd., (R\&D China), located in Shanghai, China. BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D China and R\&D Europe distribute biotechnology products.

## TECHNE CORPORATION

CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share data)
(Unaudited)
QUARTER ENDED NINE MONTHS ENDED

## $\begin{array}{llll}3 / 31 / 08 & 3 / 31 / 07 & 3 / 31 / 08 & 3 / 31 / 07\end{array}$

| Net sales | \$69,522 | \$60,197 | \$189,651 | \$165,057 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 14,146 | 12,019 | 39,001 | 33,970 |
| Gross margin | 55,37 | 6 48,178 | 150,650 | 131,087 |

Operating expenses:

| Selling, general and administrativer | ve 8,994 | 7,229 | 27,729 | 23,126 |
| :---: | :---: | :---: | :---: | :---: |
| Research and development | 5,839 | 5,169 | 16,582 | 15,068 |
| Amortization of intangible assets | 283 | 403 | 853 | 1,210 |
| Total operating expenses | 15,116 | 12,801 | 45,164 | 39,404 |
| Operating income | 40,260 35 | ,377 105, | 5,486 | 91,683 |

Other expense (income):

| Interest expense | -- | -- | -- | 1,083 |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Interest income | $(3,155)$ | $(2,237)$ | $(9,405)$ | $(5,869)$ |

Other non-operating expense, net $4237671,565 \quad 1,680$


Earnings per share:
Basic $\quad \$ 0.76 \$ 0.61 \$ 1.94 \$ 1.58$

Weighted average common
shares outstanding:

| Basic | 39,000 | 39,414 | 39,296 | 39,393 |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | 39,108 | 39,543 | 39,396 | 39,498 |

## TECHNE CORPORATION

 CONSOLIDATED BALANCE SHEETS (In thousands)(Unaudited)

$$
3 / 31 / 08 \quad 6 / 30 / 07
$$

ASSETS:
Cash and equivalents \$162,849 \$135,485
Short-term available-for-sale investments $42,947 \quad 29,289$

| Trade accounts receivable | 32,798 29,559 |  |
| :---: | :---: | :---: |
| Other receivables | 1,407 | 1,407 |
| Inventory | 10,003 | 8,757 |
| Other current assets | 9,357 | 8,341 |
| Current assets | 259,361 | 212,838 |


| Available-for-sale investments | 75,097 | 91,433 |
| :--- | :---: | :---: |
| Property and equipment, net | 94,069 | 91,535 |
| Goodwill and intangible assets, net | 29,314 | 30,167 |
| Other non-current assets | 30,269 | 28,871 |

Total assets

Total liabilities and equity

## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)

## <TABLE> <br> <CAPTION>



Diluted earnings
per share $\quad .58$. 60 . 761.94

Weighted average
diluted shares
outstanding $\quad 39,58739,49739,10839,396$
</TABLE>

BIOTECHNOLOGY (1)
(in thousands of \$'s)

<TABLE>
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\begin{tabular}{cc} 
& Increase (Decrease) \\
Fiscal 2008 & From Fiscal 2007
\end{tabular}
-----------------------------------------------------------------------
Qtr Qtr Qtr YTD Of Sales Qtr Qtr Qtr YTD
<S> \(\quad<\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}><\mathrm{C}>\)

Intersegment sales \((6,447)(7,433)(7,822)(21,702) \quad(748)(786)(750)(2,284)\)
\[
\begin{array}{llllllll}
38,881 & 39,143 & 45,090 & 123,114 & 2,959 & 5,717 & 5,960 & 14,636
\end{array}
\]
\begin{tabular}{llllllllll} 
Cost of sales & 8,997 & 9,612 & 10,709 & 29,318 & \(20 \%\) & 515 & 1,929 & 1,668 & 4,112
\end{tabular}
Intersegment sales \((6,174)(7,430)(7,755)(21,359) \quad(650)(995)(608)(2,253)\)

</TABLE>
(1) Includes R\&D Systems' Biotechnology Division, BiosPacific, Inc. and R\&D China

## R\&D SYSTEMS EUROPE

(in thousands of British pounds)

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R\&D SYSTEMS EUROPE
(in thousands of \$'s)

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& Increase (Decrease) \\
Fiscal 2008 & From Fiscal 2007
\end{tabular}


</TABLE>
CORPORATE AND OTHER (2)
(in thousands of \$'s)
$<$ TABLE>
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(2) Unallocated corporate expenses and Techne's
share of losses by Hemerus Medical, LLC and Nephromics, LLC.

