# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 5, 2008

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on August 5, 2008, describing the results of operations for the quarter and fiscal year ended June 30, 2008 and its financial condition as of June 30, 2008, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2008 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8 -K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.1 Press Release dated August 5, 2008.
99.2 Segment information for the quarter and fiscal year ended June 30, 2008

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 5, 2008
TECHNE CORPORATION
By: /s/ Thomas E. Oland

Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated August 5, 2008.
99.2 Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2008.

## TECHNE CORPORATION <br> RELEASES UNAUDITED FOURTH QUARTER RESULTS FOR FISCAL YEAR 2008

Minneapolis/August 5, 2008/--Techne Corporation's (NASDAQ: TECH) consolidated net earnings for the quarter ended June 30, 2008 increased $18.9 \%$ to $\$ 27.3$ million or $\$ .70$ per diluted share compared with $\$ 22.9$ million or $\$ .58$ per diluted share for the quarter ended June 30, 2007. For the fiscal year ended June 30, 2008, Techne's consolidated net earnings increased $21.7 \%$ to $\$ 103.6$ million or $\$ 2.64$ per diluted share compared with $\$ 85.1$ million or $\$ 2.15$ per diluted share for the fiscal year ended June 30, 2007.

Net earnings as a percentage of net sales improved to $40.2 \%$ for the fiscal year ended June 30, 2008 from 38.1\% in the fiscal year ended June 30, 2007. The improvement in net earnings was mainly due to increased consolidated net sales. The favorable impact on consolidated net earnings of the change in exchange rates used to convert foreign currencies (primarily British pound sterling and Euros) to U.S. dollars was $\$ 296,000$ ( $\$ .008$ per diluted share) for the quarter and $\$ 1.3$ million ( $\$ .034$ per diluted share) for the fiscal year ended June 30, 2008.

Consolidated net sales for the quarter and fiscal year ended June 30, 2008 were $\$ 67.8$ million and $\$ 257.4$ million, respectively. This was an increase of $16.0 \%$ and $15.2 \%$ from the quarter and fiscal year ended June 30, 2007, respectively. Consolidated net sales were favorably affected by the strength of foreign currencies as compared to the U.S. dollar. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $12.1 \%$ and $12.3 \%$ for the quarter and fiscal year ended June 30, 2008, respectively, from the comparable prior year periods.

Biotechnology net sales, which include sales by R\&D Systems' Biotechnology Division, R\&D Systems China and BiosPacific, were $\$ 42.5$ million and $\$ 165.7$ million for the quarter and fiscal year ended June 30, 2008, increases of $11.6 \%$ and $13.0 \%$, respectively, from the quarter and fiscal year ended June 30,2007 . This improvement was primarily the result of increased volume, including shipments to diagnostic customers. Increased sales to diagnostic customers positively effected Biotechnology net sales in the second and third quarters of fiscal 2008. The timing of diagnostic customer sales is not predictable and these sales increases are not necessarily indicative of future sales. Excluding sales to diagnostic customers, Biotechnology net sales increased $12.4 \%$ for the fiscal year ended June 30, 2008 from the comparable prior year period.

R\&D Europe's net sales for the quarter and fiscal year ended June 30, 2008 were $\$ 21.0$ million and $\$ 75.7$ million, increases of $30.0 \%$ and $22.6 \%$, respectively, from the same prior-year periods. R\&D Europe's net sales increased $16.0 \%$ and $12.2 \%$ for the quarter and fiscal year ended June 30, 2008 when measured at currency rates in effect in the comparable prior periods.

Hematology net sales for the quarter and fiscal year ended June 30, 2008 were $\$ 4.2$ million and $\$ 16.0$ million, increases of $1.9 \%$ and $6.1 \%$, respectively, compared to the quarter and fiscal year ended June 30, 2007. The increase for the fiscal year was mainly due to increased volume sales to several OEM customers during the third quarter of the fiscal year.

Consolidated gross margins were $79.5 \%$ for both the quarter and fiscal year ended June 30, 2008, compared to $78.3 \%$ and $79.1 \%$ for the quarter and fiscal year ended June 30, 2007, respectively. The gross margin improvement resulted from higher gross margins in Europe due to favorable exchange rates and changes in sales mix as a result of higher sales growth in the Biotechnology Division as compared to the sales growth in the lower margin Hematology Division. This improvement was partially offset by lower gross margins generated from high volume sales to diagnostic customers, particularly in the second and third quarters of the fiscal year.

Selling, general and administrative expenses for the quarter and fiscal year ended June 30, 2008 increased $\$ 1.1$ million ( $14.6 \%$ ) and $\$ 5.7$ million ( $18.6 \%$ ), respectively, from the same prior year periods. These increases include wage and salary increases and the hiring of additional marketing and administrative personnel to support the Company's sales growth. Selling, general and administrative expenses for the quarter ended June 30, 2008 also
increased from the same prior year period due to increased profit sharing and bonuses of $\$ 841,000$. Selling, general and administrative expenses for the fiscal year ended June 30, 2008 also increased because of additional profit sharing and bonuses of $\$ 2.0$ million, increased legal fees of $\$ 837,000$, R\&D China selling, general and administrative expenses of $\$ 552,000$, and the change in foreign currency exchange rates used to convert British pounds to U.S. dollars of $\$ 311,000$.

The effective tax rates for both the quarter and fiscal year ended June 30, 2008 were $32.7 \%$ as compared to effective tax rates of $32.9 \%$ and $34.0 \%$ for the quarter and fiscal year ended June 30, 2007, respectively. Fiscal year 2008 rates were positively impacted by changes in state apportionment estimates. Without significant business developments, the Company expects its fiscal 2009 effective income tax rate to range from approximately $33.0 \%$ to $34.0 \%$.

In November 2007, the Company's Board of Directors authorized the repurchase and retirement of up to $\$ 150$ million of the Company's common stock. The Company repurchased approximately 140,000 shares of its common stock during the fourth quarter of fiscal 2008 for approximately $\$ 9.4$ million. During fiscal 2008, the Company repurchased approximately 899,000 shares of its common stock for approximately $\$ 58.7$ million.

## Forward Looking Statements:

This earnings release contains forward-looking statements within the meaning of the Private Litigation Reform Act. These statements, including the Company's expectations as to and income tax rates, involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships.

For additional information concerning such factors, see the Company's annual report on Form $10-\mathrm{K}$ and quarterly reports on Form $10-\mathrm{Q}$ as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in this release due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, BiosPacific, Inc. (BiosPacific), located in Emeryville, California and R\&D Systems China Co. Ltd., (R\&D China), located in Shanghai, China. BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D China and R\&D Europe distribute biotechnology products.

Contact: Greg Melsen, Chief Financial Officer
Kathy Backes, Controller
612) 379-8854

## TECHNE CORPORATION

CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share data) (Unaudited)


## TECHNE CORPORATION

CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

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6 / 30 / 08 \quad 6 / 30 / 07
$$



## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)

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\begin{tabular}{cc} 
& Increase (Decrease) \\
Fiscal 2008 & From Fiscal 2007
\end{tabular}

First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD of Sales Quarter Quarter Quarter Quarter YTD

\[
\begin{array}{llllllllll}
23,072 & 23,639 & 29,590 & 27,257 & 103,558 & 40 \% & 3,441 & 4,976 & 5,697 & 4,333
\end{array} 18,447
\]

Diluted earnings
\begin{tabular}{llllll} 
per share & .58 & .60 & .76 & .70 & 2.64
\end{tabular}

Weighted average
diluted shares
outstanding \(39,58739,49739,108 \quad 38,788 \quad 39,247\)
</TABLE>
BIOTECHNOLOGY (1)
(in thousands of \$'s)

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& Increase (Decrease) \\
Fiscal 2008 & From Fiscal 2007
\end{tabular}

First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD of Sales Quarter Quarter Quarter Quarter YTD


Gross margin

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(1) Includes R\&D Systems' Biotechnology Division, BiosPacific, Inc. and R\&D China

R\&D SYSTEMS EUROPE (in thousands of British pounds)

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## R\&D SYSTEMS EUROPE

(in thousands of \$'s)
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$$
\begin{array}{cc} 
& \text { Increase (Decrease) } \\
\text { Fiscal 2008 } & \text { From Fiscal } 2007
\end{array}
$$

First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD of Sales Quarter Quarter Quarter Quarter YTD


| Interest income | $(1,387)(1,576)(1,514)(1,472)(5,949) \quad(8 \%)(616)(643)(447)(298)(2,004)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exchange gain | (198) | (165) | (457) | (17) | (837) | (2\%) | (345) | (39) | (499) | (36) | ) (919) |
| $677 \quad 858340$ |  |  |  |  |  |  |  |  |  |  |  |
| Pretax result | 7,752 9,876 11,160 11,105 39,893 |  |  |  |  | 53\% | 2,402 | 3,284 | 2,884 |  | ,531 12,101 | </TABLE>

## HEMATOLOGY <br> (in thousands of \$'s)

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(2) Unallocated corporate expenses and Techne's share
of losses by Hemerus Medical, LLC and Nephromics, LLC.

