## SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 10-Q

## (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010, or

## ( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number 0-17272

## TECHNE CORPORATION

(Exact name of registrant as specified in its charter)

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MINNESOTA
(State or other jurisdiction of incorporation or organization)
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614 MCKINLEY PLACE N.E.
MINNEAPOLIS, MN 55413 (Address of principal (Zip Code) executive offices)

$$
41-1427402
$$

(I.R.S. Employer Identification No.)
(612) 379-8854
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ()

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes () No ()

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer (X) Accelerated filer () Non-accelerated filer ()
Smaller reporting company ()
Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2). ( ) Yes (X) No

At May 6, 2010, 37,285,767 shares of the Company's Common Stock (par value $\$ .01)$ were outstanding.

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TECHNE CORPORATION
FORM 10-Q
MARCH 31, 2010
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PART I. FINANCIAL INFORMATION
ITEM 1 - FINANCIAL STATEMENTS
TECHNE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except share and per share data) (unaudited)



| Common stock, par value $\$ .01$ per share; authorized |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 100,000,000; issued and outstanding 37,288,167 |  |  |  |  |
| and $37,244,029$, respectively |  | 373 | 372 |  |
| Additional paid-in capital |  | 122,121 117,946 |  |  |
| Retained earnings |  | 399,429 345,641 |  |  |
| Accumulated other comprehensive loss |  | $(19,779)(7,477)$ |  |  |
| Total stockholders' equity |  | 502,144 456,482 |  |  |
|  | \$521,8 | \$472,00 |  |  |

See Notes to Condensed Consolidated Financial Statements.

## TECHNE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands, except per share data) <br> (unaudited)

QUARTER ENDED NINE MONTHS ENDED

```
                3/31/10 3/31/09 3/31/10 3/31/09
```

| Net sales | \$70,278 | \$67,866 | \$202,333 | \$199,066 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 14,399 | 14,316 | 40,629 | 40,832 |
| Gross margin | 55,879 | 53,550 | 161,704 | 158,234 |

Operating expenses:
$\left.\begin{array}{lllllll}\text { Selling, general and administrative } & 7,666 & 7,061 & 24,711 & 25,604 \\ \text { Research and development } & 6,325 & 5,809 & 18,870 & 17,565 \\ \text { Amortization of intangible assets } & 240 & 240 & 720 & 720\end{array}\right)$

Earnings per share:
$\begin{array}{llllllll}\text { Basic } & \$ 0.87 & \$ & 0.74 & \$ & 2.25 & \$ & 2.10 \\ \text { Diluted } & \$ 0.87 & \$ 0.74 & \$ & 2.25 & \$ & 2.10\end{array}$

Cash dividends per common share $\begin{array}{llllll} & 0.26 & \$ 0.25 & \$ 0.77 & \$ 0.50\end{array}$
Weighted average common
shares outstanding:

| Basic | 37,292 | 37,427 | 37,263 | 37,986 |
| :--- | :--- | :--- | :--- | :--- |

Diluted
$37,380 \quad 37,499 \quad 37,357 \quad 38,085$

## 4

## TECHNE CORPORATION AND SUBSIDIARIES

 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)(unaudited)

| NINE MONTHS ENDED |  |
| :---: | :---: |
| 3/31/10 | 3/31/09 |



Net cash provided by operating activities $\quad 79,480 \quad 81,031$
CASH FLOWS FROM INVESTING ACTIVITIES:
Additions to property and equipment
Purchase of available-for-sale investments
$(3,521) \quad(3,204)$
Proceeds from sales of available-for-sale investments $7,592 \quad 39,318$
Proceeds from maturities of available-for-

| sale investments | 26,425 | 29,590 |
| :--- | :---: | :---: | :--- |
| Distribution from unconsolidated entity | 50 | 1,340 |

Net cash (used in) provided by investing activities $\quad(93,584) \quad 26,571$

|  |  |  |
| :---: | :---: | :---: |
| CASH FLOWS FROM FINANCING ACTIVITIES:Issuance of common stock |  |  |
| Excess tax benefit from stock option exercises | 177 | 80 |
| Purchase of common stock for stock bonus plans | ns (607) | ) $(1,681)$ |
| Dividends paid $(28,695)$ | 55) $(18,883)$ |  |
| Repurchase and retirement of common stock | $(1,398)$ | $(88,693)$ |
| Net cash used in financing activities | $(27,484)(108$ | 8,247) |
| Effect of exchange rate changes on cash and cash equivalents | 16) $(32,526)$ |  |
| Net decrease in cash and cash equivalents | $(52,704)$ | $(33,171)$ |
| Cash and cash equivalents at beginning of period | d 160,940 | 166,992 |
| Cash and cash equivalents at end of period | \$ 108,236 | \$ 133,821 |

See Notes to Condensed Consolidated Financial Statements.

# TECHNE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

## A. GENERAL

Basis of presentation:
The interim unaudited condensed consolidated financial statements of Techne Corporation and Subsidiaries (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America and with instructions to Form 10-Q and Article 10 of Regulation S-X. The accompanying interim unaudited condensed consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

A summary of significant accounting policies followed by the Company is detailed in the Company's Annual Report on Form 10-K for fiscal 2009. The Company follows these policies in preparation of the interim unaudited condensed consolidated financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's Consolidated Financial Statements and Notes thereto for the fiscal year ended June 30, 2009, included in the Company's Annual Report on Form 10K for fiscal 2009.

Fair value measurements:
The Company's available-for-sale securities of \$199 million at March 31, 2010 are carried at fair value and are valued using quoted market prices in active markets (Level 1 input) for identical assets and liabilities.

Financial instruments not measured at fair value:
Certain of the Company's financial instruments are not measured at fair value but nevertheless are recorded at carrying amounts approximating fair value, based on their short-term nature. These financial instruments include cash and cash equivalents, accounts receivable, accounts payable and other current liabilities.

Nonfinancial assets measured at fair value on a nonrecurring basis:
The Company's goodwill, intangible assets and other long-lived assets are nonfinancial assets that were acquired either as part of a business combination, individually or with a group of other assets. These nonfinancial assets were initially, and are currently, measured and recognized at amounts equal to the fair value determined as of the date of acquisition. Periodically, these nonfinancial assets are tested for impairment, by comparing their respective carrying values to the estimated fair value of the reporting unit or operating segment upon which they reside. In the event any of these nonfinancial assets were to become impaired, the Company would recognize an impairment loss equal to the amount by which the carrying value of the impaired asset or asset group exceeds its estimated fair value. Fair value measurements of reporting units or operating segments are estimated using an income approach involving discounted or undiscounted cash flow models that contain certain Level 3 inputs requiring management judgment, including projections of economic conditions and customer demand, revenue and margins, changes in competition, operating costs, working capital requirements, and new product introductions. Fair value measurements of the reporting units associated with the Company's goodwill balances are estimated at least annually in the fourth quarter of each fiscal year for purposes of impairment testing. Fair value measurements of the operating segments associated with the Company's intangible assets and other long-lived assets are estimated when events or changes in circumstances such as market value, asset utilization, physical change, legal factors, or other matters indicate that the carrying value may not be recoverable.

Recent accounting pronouncements:

In June 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2009-01, which establishes The FASB Accounting Standards Codification (ASC) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with generally accepted accounting principles (GAAP). The ASC is effective for interim and annual periods ending after September 15, 2009. The Company adopted the ASC when referring to GAAP in the first quarter of fiscal 2010. The adoption of the ASC did not have an impact on the Company's consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, now codified as ASC Topic 820, Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. In February 2008, the FASB released additional guidance, also now codified under ASC Topic 820, which provided for delayed application of certain guidance related to non-financial assets and non-financial liabilities not measured at fair value on a recurring basis. The Company adopted ASC Topic 820 on July 1, 2008, except as it applies to those nonfinancial assets and nonfinancial liabilities as noted in the FASB's February 2008 guidance. The Company adopted the provisions of ASC Topic 820 with respect to nonfinancial assets and nonfinancial liabilities effective July 1,2009 . The adoption of this pronouncement did not have a material impact on the Company's consolidated financial statement disclosures.

In November 2008, the FASB issued Emerging Issues Task Force (EITF) No. 08-6, Equity-Method Accounting Considerations, now codified in ASC Topic 323. EITF No. 08-6 concludes that the cost basis of a new equity-method investment would be determined using a cost-accumulation model, which would continue the practice of including transaction costs in the cost of investment and would exclude the value of contingent consideration. It also requires that a share issuance by an investee shall be accounted for by the investor as if the investor had sold a proportionate share of its investment, with any resulting gain or loss recognized in earnings. EITF No. 08-6 is effective for the Company for fiscal year 2010. Adoption of EITF No. 08-6 did not have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued SFAS No. 167, now codified in ASC Topic 810, Consolidation. This statement amends the consolidation guidance applicable to variable interest entities and is effective for the Company beginning July 1, 2010. The Company believes the adoption of this pronouncement will not have a significant impact on the Company's consolidated financial statements.

## B. BALANCE SHEET

Certain consolidated balance sheet captions appearing in this interim report are as follows (in thousands):


|  | 3/31/10 6/30/09 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Inventories |  |  |  |  |
| Raw materials | \$ 5,237 \$ 4,905 |  |  |  |
| Supplies | $157 \quad 142$ |  |  |  |
| Finished goods | 8,057 6,222 |  |  |  |
| Total Inventories | \$ 13,451 \$ 11,269 |  |  |  |
| Property and equipment |  |  |  |  |
| Land | \$ 7,449 \$ 7,538 |  |  |  |
| Buildings and improvements |  | 117,816 116,662 |  |  |



Total Accumulated Other Comprehensive Loss $\quad(\$ 19,779)(\$ 7,477)$

## C. INCOME TAXES

During the quarter ended March 31, 2010, the Company's R\&D Europe subsidiary declared and paid a dividend of 50 million pound sterling ( $\$ 74.4$ million) to the Company. The 50 million pound sterling R\&D Europe earnings had previously been taxed in the U.S. and therefore, no additional U.S. income tax resulted from the repatriation. The Company realized a foreign exchange loss for tax purposes on the transaction of approximately $\$ 12.8$ million and as a result, reported a $\$ 4.7$ million reduction in income tax expense in the quarter ended March 31, 2010.

Undistributed earnings of the Company's foreign subsidiaries amounted to approximately $\$ 81$ million as of March 31, 2010. Deferred taxes have not been provided on such undistributed earnings as the Company has either paid U.S. taxes on the undistributed earnings or intends to indefinitely reinvest the undistributed earnings in the foreign operations.

The Company's fiscal 2006 U.S. tax return was under audit by the Internal Revenue Service. The audit was completed during the quarter ended March 31, 2010 with no adjustments to the tax return.

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## D. EARNINGS PER SHARE:

Shares used in the earnings per share computations are as follows (in thousands):

QUARTER ENDED NINE MONTHS ENDED
$3 / 31 / 10 \quad 3 / 31 / 09 \quad 3 / 31 / 10 \quad 3 / 31 / 09$

Weighted average common shares
outstanding-basic
$37,292 \quad 37,427 \quad 37,263 \quad 37,986$
Dilutive effect of stock
$\begin{array}{lllll}\text { options and warrants } & 88 & 72 & 94 & 99\end{array}$
Weighted average common shares
$\begin{array}{lllll}\text { outstanding-diluted } & 37,380 & 37,499 & 37,357 & 38,085\end{array}$

The dilutive effect of stock options and warrants in the above table excludes all options for which the aggregate exercise proceeds exceeded the average market price for the period. The number of potentially dilutive option shares excluded from the calculation was 2,000 for both the quarter and nine months ended March 31, 2010 and 75,000 and 61,000 for the quarter and nine
months ended March 31, 2009, respectively.

## E. SEGMENT INFORMATION:

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R\&D Systems Europe Ltd. (R\&D Europe), and hematology. The biotechnology segment consists of R\&D Systems, Inc. (R\&D Systems) Biotechnology Division, BiosPacific, Inc. (BiosPacific) and R\&D Systems China Co. Ltd. (R\&D China), which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R\&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale world-wide.

Following is financial information relating to the Company's operating segments (in thousands):

QUARTER ENDED NINE MONTHS ENDED


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## F. STOCK OPTIONS:

Option activity under the Company's stock option plans during the nine months ended March 31, 2010 was as follows:


No options were granted during the quarters ended March 31, 2010 and 2009. The fair value of options granted under the Company's stock option plans were estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions used:

> NINE MONTHS ENDED

$$
3 / 31 / 10 \quad 3 / 31 / 09
$$

Dividend yield

Expected annualized volatility
Risk free interest rate
Expected life
$\begin{array}{llll}\text { Weighted average fair value of options granted } & \$ 19.53 & \$ 30.26\end{array}$
The Company declared and paid its first ever dividend during the quarter ended December 31, 2008. As the Company had not established a practice of paying dividends prior to the granting of options in the first half of fiscal 2009, an expected dividend yield of zero was used to estimate the fair value of options granted in the first half of fiscal 2009. The expected annualized volatility is based on the Company's historical stock price over a period equivalent to the expected life of the option granted. The risk-free interest rate is based on U.S. Treasury constant maturity interest rate with a term consistent with the expected life of the options granted. Separate groups of employees that have similar historical exercise behavior with regard to option exercise timing and forfeiture rates are considered separately in determining option fair value.

The total intrinsic value of options exercised during the quarter and nine months ended March 31, 2010 was $\$ 991,000$ and $\$ 1.5$ million, respectively. The total intrinsic value of options exercised during the quarter and nine months ended March 31, 2009 was $\$ 52,000$ and $\$ 604,000$, respectively. Stock option exercises were satisfied through the issuance of new shares. The total fair value of options vested during the nine months ended March 31, 2010 and 2009 was $\$ 717,000$ and $\$ 1.1$ million, respectively. No options vested during the quarters ended March 31, 2010 and 2009.

Stock-based compensation cost of $\$ 81,000$ and $\$ 960,000$ was included in selling, general and administrative expense for the quarter and nine months ended March 31, 2010, respectively. Stock-based compensation cost of $\$ 63,000$ and $\$ 1.3$ million was included in selling, general and administrative expense for the quarter and nine months ended March 31, 2009, respectively. Compensation cost is recognized using a straight-line method over the vesting period and is net of estimated forfeitures. As of March 31, 2010, there was $\$ 36,000$ of total unrecognized compensation cost related to non-vested stock options that will be expensed in fiscal 2010.

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## G. COMPREHENSIVE INCOME:

Comprehensive income and the components of other comprehensive income were as follows (in thousands):

QUARTER ENDED NINE MONTHS ENDED


## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

TECHNE Corporation and Subsidiaries (the Company) are engaged in the development, manufacture and sale of biotechnology products and hematology calibrators and controls. These activities are conducted domestically through its wholly-owned subsidiaries, Research and Diagnostic Systems, Inc (R\&D Systems) and BiosPacific, Inc. (BiosPacific). The Company distributes biotechnology products in Europe through its wholly-owned U.K. subsidiary,

R\&D Systems Europe Ltd. (R\&D Europe). R\&D Europe has a sales subsidiary, R\&D Systems GmbH, in Germany and a sales office in France. The Company distributes biotechnology products in China through its wholly-owned subsidiary, R\&D Systems China, Co. Ltd. (R\&D China).

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R\&D Europe and hematology. The biotechnology segment consists of R\&D Systems' Biotechnology Division, BiosPacific and R\&D China, which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R\&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale worldwide.

Results of Operations for the Quarters and Nine Months Ended March 31, 2010 and 2009

Consolidated net sales and consolidated net earnings increased $3.6 \%$ and $17.2 \%$, respectively, for the quarter ended March 31, 2010 compared to the quarter ended March 31, 2009. Consolidated net sales and consolidated net earnings increased $1.6 \%$ and $5.0 \%$ for the nine months ended March 31, 2010 compared to the nine months ended March 31, 2009, respectively. Consolidated net earnings for the quarter and nine months ended March 31, 2010 included a $\$ 4.7$ million tax benefit as a result of a foreign exchange loss for tax purposes on the repatriation of prior-year earnings from R\&D Europe to the U.S. Without the tax benefit, consolidated net earnings would have increased $0.3 \%$ for the quarter ended March 31, 2010 and decreased $0.8 \%$ for the nine months ended March 31, 2010.

Consolidated net sales and net earnings were favorably affected by the weaker U.S. dollar for the quarter and nine months ended March 31, 2010 as compared to the quarter and nine months ended March 31, 2009. The favorable impact on consolidated net sales of the change from the prior year in exchange rates used to convert sales in foreign currencies (primarily British pounds sterling and euros) into U.S. dollars was $\$ 1.2$ million and $\$ 2.6$ million for the quarter and nine months ended March 31, 2010, respectively. The favorable impact on consolidated net earnings of the change from the prior year in exchange rates used to convert foreign currency financial statements to U.S. dollars was $\$ 380,000$ and $\$ 386,000$ for the quarter and nine months ended March 31, 2010, respectively. In the first nine months of fiscal 2010, the Company generated cash of $\$ 79.5$ million from operating activities, paid cash dividends of $\$ 28.7$ million, repurchased stock for $\$ 1.4$ million and had cash, cash equivalents and available-for-sale investments of $\$ 308$ million at March 31, 2010 compared to $\$ 265$ million at June 30, 2009.

## Net Sales

Consolidated net sales for the quarter and nine months ended March 31, 2010 were $\$ 70.3$ million and $\$ 202.3$ million, respectively, increases of $\$ 2.4$ million ( $3.6 \%$ ) and $\$ 3.3$ million ( $1.6 \%$ ) from the quarter and nine months ended March 31, 2009. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $1.8 \%$ and $0.3 \%$ for the quarter and nine months ended March 31, 2010, respectively, from the comparable prioryear periods. Included in consolidated net sales for the quarter and nine months ended March 31, 2010 was $\$ 615,000$ and $\$ 1.5$ million of sales of new biotechnology products which had their first sale in fiscal 2010.

Biotechnology net sales increased $\$ 1.0$ million (2.3\%) and $\$ 1.0$ million $(0.8 \%)$, respectively, for the quarter and nine months ended March 31, 2010 compared to the same prior-year periods. The increase in the quarter was mainly the result of increased sales volume. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased 2.0\% during the quarter ended March 31, 2010. Biotechnology sales to its academic customers and Pacific Rim distributors and sales in China grew 3.5\%, 12.6\% and $10.3 \%$, respectively, during the third quarter of fiscal 2010 compared to the same prior-year period. Sales to North American industrial pharmaceutical and biotechnology customers decreased $2.5 \%$ during the nine months ended March 31, 2010 as compared to the first nine months of the prior fiscal year. Biotechnology sales to its academic customers and Pacific Rim distributors and sales in China grew $4.0 \%, 10.6 \%$ and $20.7 \%$, respectively, in the first nine months of fiscal 2010.

R\&D Europe net sales increased $\$ 868,000(4.7 \%)$ and $\$ 1.3$ million ( $2.3 \%$ ) for the quarter and nine months ended March 31, 2010, respectively, from the comparable prior-year periods. R\&D Europe's net sales decreased $1.9 \%$ and $2.5 \%$ for the quarter and nine months ended March 31, 2010, respectively, when measured at currency rates in effect in the comparable prior-year periods. The decrease in net sales for both periods was mainly the result of lower sales to pharmaceutical customers. Approximately $75 \%$ of R\&D Europe sales are in non-British pound sterling currencies (mainly euros) which had an unfavorable impact on consolidated net sales of approximately $\$ 263,000$ for the quarter ended March 31, 2010 and a favorable impact on net sales of $\$ 2.4$ million for the nine months ended March 31, 2010 as a result of the change in exchange rates used to convert sales in other currencies to British pounds sterling. In addition, consolidated net sales were impacted favorably by $\$ 1.5$ million and $\$ 155,000$ for the quarter and nine months ended March 31, 2010 , respectively, as a result of the change in exchange rates used to convert British pound sterling to U.S. dollars.

Hematology sales increased $\$ 504,000(11.4 \%)$ and $\$ 991,000(7.7 \%)$ for the quarter and nine months ended March 31, 2010, respectively, compared to the same prior-year periods, as a result of increased sales volume.

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Gross Margins
Gross margins, as a percentage of net sales, were as follows:
QUARTER ENDED NINE MONTHS ENDED

|  | ---------------------------1/31/10 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Biotechnology | 79.4\% | 79.4\% | 80.1\% | 79.3\% |
| R\&D Europe | 52.7\% | 48.6\% | 53.3\% | 53.0\% |
| Hematology | 49.3\% | 47.6\% | 48.9\% | 45.1\% |
| Consolidated gross margin |  | 5\% 78.9 | \% 79. | \% 79.5\% |

Consolidated gross margins, as a percentage of consolidated net sales, increased to $79.5 \%$ and $79.9 \%$ for the quarter and nine months ended March 31, 2010 , respectively, from $78.9 \%$ and $79.5 \%$ for the same prior-year periods. The increases were primarily the result of improved margins in the biotechnology and hematology segments due to incremental profit on increased sales volumes and higher margins in Europe due to favorable exchange rates.

Selling, General and Administrative Expenses
Selling, general and administrative expenses were composed of the following (in thousands):


Selling, general and administrative expenses for the quarter and nine months ended March 31, 2010 increased $\$ 605,000(8.6 \%)$ and decreased $\$ 893,000(3.5 \%)$, respectively, from the same prior-year periods. The increase in selling, general and administrative expense for the quarter ended March 31, 2010 from the comparable prior-year period resulted from higher profit sharing expense of $\$ 290,000$ and the effect of the change in the exchange rate used to convert R\&D Europe expenses from British pounds and euros into U.S. dollars of $\$ 134,000$. The remaining increase was mainly due to annual wage, salary and benefit increases. The decrease in selling, general and administrative expenses for the nine months ended March 31, 2010 from the comparable prioryear period was due to lower stock compensation expense of $\$ 343,000$ and lower profit sharing expense of $\$ 435,000$. The remainder of the decrease in selling,
general and administrative expenses for the nine months was due to general cost containment efforts which more than offset the annual wage, salary and benefit increases for the nine month period.

Research and Development Expenses
Research and development expenses were composed of the following (in thousands):

QUARTER ENDED NINE MONTHS ENDED


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Research and development expenses for the quarter and nine months ended March 31,2010 increased $\$ 516,000(8.9 \%)$ and $\$ 1.3$ million ( $7.4 \%$ ), respectively, from the quarter and nine months ended March 31, 2009. The increase in research and development expenses is the result of continuous development and release of new high-quality biotechnology products upon which the Company's future sales revenue growth is dependent.

Interest Income
Interest income decreased $\$ 464,000$ and $\$ 3.2$ million for the quarter and nine months ended March 31, 2010, respectively, from the comparable prior-year periods, primarily as a result of lower rates of return on cash and available-for-sale investments, offset in part by higher cash and available-for-sale investment balances.

Other Non-operating Expense and Income
Other non-operating expense and income consists mainly of foreign currency transaction gains and losses, rental income, building expenses related to rental property, and the Company's share of losses by equity method investees.

QUARTER ENDED NINE MONTHS ENDED


Income Taxes
Income taxes for the quarter and nine months ended March 31, 2010 were provided at rates of $21.8 \%$ and $28.8 \%$ of consolidated earnings before income taxes, respectively, as compared to $32.3 \%$ both of the same prior-year periods. Included in income taxes during the quarter and nine months ended March 31, 2010, was a $\$ 4.7$ million tax benefit from a foreign exchange loss for tax purposes related to the repatriation of earnings from R\&D Europe to the U.S. Excluding this tax benefit, the effective tax rates for the quarter and nine months ended March 31, 2010 would have been $33.1 \%$ and $32.8 \%$, respectively. Foreign income taxes have been provided at rates that approximate the tax rates in the countries in which R\&D Europe and R\&D China operate. The Company expects its fourth quarter fiscal 2010 effective income tax rate to range from approximately $32.0 \%$ to $33.0 \%$.

At March 31, 2010, cash and cash equivalents and available-for-sale investments were $\$ 308$ million compared to $\$ 265$ million at June 30, 2009. The Company believes it can meet its future cash, working capital and capital addition requirements through currently available funds, cash generated from operations and maturities or sales of available-for-sale investments. The Company has an unsecured line of credit of $\$ 750,000$. The interest rate on the line of credit is at prime. There were no borrowings on the line in the prior or current fiscal year.

## Cash Flows From Operating Activities

The Company generated cash of $\$ 79.5$ million from operating activities in the first nine months of fiscal 2010 compared to $\$ 81.0$ million in the first nine months of fiscal 2009. The decrease from the prior year was primarily due to changes in operating assets and liabilities partially offset by an increase in net earnings in the current year of $\$ 4.0$ million.

Cash Flows From Investing Activities
Capital expenditures for fixed assets for the first nine months of fiscal 2010 and 2009 were $\$ 3.5$ million and $\$ 3.2$ million, respectively. Included in capital expenditures for the first nine months of fiscal 2010 and 2009 was $\$ 1.6$ million and $\$ 781,000$ related to remodeling of laboratory space at the Company's Minneapolis, Minnesota facility. The remaining capital additions in fiscal 2010 and 2009 were for laboratory and computer equipment. Capital expenditures in the remainder of fiscal 2010 are expected to be approximately $\$ 2.4$ million and are expected to be financed through currently available funds and cash generated from operating activities.

During the nine months ended March 31, 2010, the Company purchased $\$ 124.1$ million and had sales or maturities of $\$ 34.0$ million of available-for-sale investments. During the nine months ended March 31, 2009, the Company purchased $\$ 40.5$ million and had sales or maturities of $\$ 68.9$ million of available-for-sale investment. The Company's investment policy is to place excess cash in bonds and other investments with maturities of less than three years. The objective of this policy is to obtain the highest possible return while minimizing risk and keeping the funds accessible.

During the nine months ended March 31, 2010 and 2009, the Company received $\$ 50,000$ and $\$ 1.3$ million, respectively, in distributions from its investment in Nephromics, LLC (Nephromics). The Company accounts for its investment in Nephromics under the equity method of accounting as Nephromics is a limited liability company.

## Cash Flows From Financing Activities

Cash of $\$ 3.0$ million and $\$ 930,000$ was received during the nine months ended March 31, 2010 and 2009, respectively, from the exercise of stock options. The Company also recognized excess tax benefits from stock option exercises of $\$ 177,000$ and $\$ 80,000$ for the nine months ended March 31, 2010 and 2009, respectively.

During the first nine months of fiscal 2010 and 2009, the Company purchased 9,827 and 22,637 shares of common stock, respectively, for its employee stock bonus plans at a cost of $\$ 607,000$ and $\$ 1.7$ million, respectively.

During the first nine months of fiscal 2010 and 2009, the Company paid cash dividends of $\$ 28.7$ million and $\$ 18.9$ million, respectively, to all common shareholders. On May 4, 2010, the Company announced the payment of a $\$ 0.26$ per share cash dividend. The dividend of approximately $\$ 9.7$ million will be payable May 28, 2010 to all common shareholders of record on May 14, 2010.

During the first nine months of fiscal 2010 the Company purchased and retired approximately 23,000 shares of common stock at a market value of $\$ 1.4$ million. During the first nine months of fiscal 2009, the Company purchased and retired approximately 1.4 million shares of common stock at a market value of $\$ 88.9$ million of which $\$ 88.7$ million was disbursed prior to March 31, 2009.

## Contractual Obligations

There were no material changes outside the ordinary course of business in the Company's contractual obligations during the nine months ended March 31, 2010.

## Critical Accounting Policies

The Company's significant accounting policies are discussed in the Company's Annual Report on Form 10-K for fiscal 2009. The application of certain of these policies requires judgments and estimates that can affect the results of operations and financial position of the Company. Judgments and estimates are used for, but not limited to, valuation of available-for-sale investments, inventory valuation and allowances, impairment of goodwill, intangibles and other long-lived assets and valuation of investments in unconsolidated entities. There have been no significant changes in estimates in fiscal 2010 which would require disclosure. There have been no changes to the Company's policies in fiscal 2010.

Forward Looking Information and Cautionary Statements
This quarterly report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those regarding the Company's expectations as to the effective tax rate, pending litigation, the amount of capital expenditures for the remainder of the fiscal year, the Company's adoption and impact of recent accounting pronouncements and the sufficiency of currently available funds for meeting the Company's needs. These statements involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, general economic conditions, the retention of hematology OEM (private label) and proficiency survey business, the impact of currency exchange rate fluctuations, the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships, the impact of governmental regulation and intellectual property litigation, the recruitment and retention of qualified personnel, the number of business or selling days in a period, the success of financing efforts by companies in which the Company has invested, and the success of the Company's expansion into China. For additional information concerning such factors, see the Company's Annual Report on Form 10-K for fiscal 2009 as filed with the Securities and Exchange Commission.

## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At March 31, 2010, the Company had an independently managed investment portfolio of fixed income securities, excluding those classified as cash and cash equivalents, of $\$ 199$ million. These securities, like all fixed income instruments, are subject to interest rate risk and will decline in value if market interest rates increase. However, because the Company's fixed income securities are classified as available-for-sale, no gains or losses are recognized by the Company in its consolidated statements of earnings due to changes in interest rates unless such securities are sold prior to maturity. The Company generally holds its fixed income securities until maturity and, historically, has not recorded any material gains or losses on any sale prior to maturity.
consolidated net sales are made in foreign currencies including $16 \%$ in euros, $7 \%$ in British pound sterling, $3 \%$ in Chinese yuan and the remaining $4 \%$ in other European currencies. As a result, the Company is exposed to market risk mainly from foreign exchange rate fluctuations of the euro, British pound sterling and the Chinese yuan as compared to the U.S. dollar as the financial position and operating results of the Company's foreign operations are translated into U.S. dollars for consolidation.

Month-end average exchange rates between the British pound sterling, euro and Chinese yuan and the U.S. dollar, which have not been weighted for actual sales volume in the applicable months in the periods, were as follows:

## QUARTER ENDED NINE MONTHS ENDED

## $3 / 31 / 10 \quad 3 / 31 / 09 \quad 3 / 31 / 10 \quad 3 / 31 / 09$



The Company's exposure to foreign exchange rate fluctuations also arises from trade receivables and intercompany payables denominated in one currency in the financial statements, but receivable or payable in another currency. At March 31, 2010, the Company had the following trade receivable and intercompany payables denominated in one currency but receivable or payable in another currency (in thousands):

|  | DENOMINATED <br> CURRENCY | U.S. DOLLAR <br> EQUIVALENT |
| :--- | :---: | :--- |
|  | ---------------------- |  |

All of the above balances are revolving in nature and are not deemed to be long-term balances. The Company does not enter into foreign exchange forward contracts to reduce its exposure to foreign currency rate changes on forecasted intercompany foreign currency denominated balance sheet positions. Foreign currency transaction gains and losses are included in "Other nonoperating expense" in the consolidated statement of earnings. The effect of translating net assets of foreign subsidiaries into U.S. dollars are recorded on the consolidated balance sheet as part of "Accumulated other comprehensive income."

The effects of a hypothetical simultaneous $10 \%$ appreciation in the U.S. dollar from March 31, 2010 levels against the euro, British pound sterling and Chinese yuan are as follows (in thousands):

## HYPOTHETICAL <br> DECREASE

Translation of earnings into U.S. dollars (annualized)
Transaction losses 543
Translation of net assets of foreign subsidiaries

## 17

## ITEM 4 - CONTROLS AND PROCEDURES

As of the end of the period covered by this report, the Company conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d15(e) under the Securities Exchange Act of 1934 as amended (the Exchange Act)). Based on this evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls
and procedures are effective to ensure that material information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There was no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1 - LEGAL PROCEEDINGS

In a previously disclosed lawsuit filed by Streck, Inc. (Streck), venued in the U.S. District Court for the District of Nebraska (the Nebraska Court), Streck alleged patent infringement involving certain patents issued to Streck relating to the addition of reticulocytes to hematology controls. Streck was seeking a royalty on sales of integrated hematology controls containing reticulocytes. The Company has reason to believe that R\&D Systems and not Streck, first invented the inventions claimed in these patents and several other patents issued to Streck. As a result, the Company requested, and in 2007 the U.S. Patent and Trademark Office (USPTO) declared, an interference to determine priority of invention between a patent application filed by R\&D Systems and five Streck patents, including each of the patents involved in the lawsuit. On November 2, 2009, the Interference Board ordered that judgment for the Company and against Streck be entered, finding that R\&D Systems was the first to invent the integrated hematology controls containing reticulocytes.

The judgment, once upheld, will constitute cancellation of all claims of the five Streck patents involving the addition of reticulocytes to hematology controls. Such cancellation may moot an earlier jury decision on October 28, 2009, at the conclusion of trial in the Nebraska lawsuit, that the Company did not meet its burden of demonstrating by clear and convincing evidence that the Streck patents were invalid. The jury also found that a reasonable license royalty rate was $12.5 \%$, and that R\&D Systems did not willfully infringe, resulting in a judgment in favor of Streck in the amount of $\$ 92,300$. The Company will also be responsible for court related costs (estimated at about $\$ 40,000$ ) and its professional fees related to the case. The Company will defend the Interference Board's decision, will move the Nebraska Court for declaratory judgment of invalidity as a matter of law based on priority, and will appeal any continuing adverse decision of the Nebraska Court. If successful, after cancellation of the Streck patents, the Company will be issued a patent covering integrated hematology controls containing reticulocytes. The Company does not believe the resolution of the above proceedings will have a material impact on the Company's consolidated financial statements.

## ITEM 1A. - RISK FACTORS

There have been no material changes from the risk factors previously disclosed in Part I, Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended June 30, 2009.

## ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth the repurchases of Company common stock for the quarter ended March 31, 2010:
Maximum
Approximate
Dollar Value
Total Number of of Shares that
Shares Purchased May Yet Be
Total Number Average as Part of Purchased Under

Of Shares Price Paid Publicly Announced the Plans
Period
Purchased Per Share Plans or Programs or Programs

1/1/10-1/31/10
2/1/10-2/28/10
3/1/10-3/31/10


0 \$ --
$0 \quad \$ 67.5$ million 22,862 $\$ 66.1$ million
$0 \quad \$ 66.1$ million

In November 2007, the Company authorized a plan for the repurchase and retirement of $\$ 150$ million of its common stock. In April 2009, the Company authorized an additional $\$ 60$ million for its stock repurchase plan. The plan does not have an expiration date.

## ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 5 - OTHER INFORMATION

None.

## ITEM 6 - EXHIBITS

See "exhibit index" following the signature page.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TECHNE CORPORATION
(Company)

Date: May 7, 2010

Date: May 7, 2010
/s/ Thomas E. Oland
President, Chief Executive Officer
/s/ Gregory J. Melsen Chief Financial Officer

EXHIBIT INDEX TO
FORM 10-Q

TECHNE CORPORATION

Exhibit \# Description
31.1* Section 302 Certification
31.2* Section 302 Certification
32.1* Section 906 Certification

## CERTIFICATION

I, Thomas E. Oland, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Techne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2010
/s/ Thomas E. Oland
Thomas E. Oland
Chief Executive Officer

## CERTIFICATION

I, Gregory J. Melsen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Techne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2010
/s/ Gregory J. Melsen
Gregory J. Melsen
Chief Financial Officer

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Techne Corporation (the "Company") On Form 10-Q for the quarter ended March 31, 2010 as filed with the
Securities and Exchange Commission on the date hereof (the "Report"), I,
Thomas E. Oland, Chief Executive Officer of the Company, certify, pursuant to
18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the
Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15 (d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Thomas E. Oland
Chief Executive Officer
May 7, 2010

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Techne Corporation (the "Company") On Form 10-Q for the quarter ended March 31, 2010 as filed with the
Securities and Exchange Commission on the date hereof (the "Report"), I,
Gregory J. Melsen, Chief Financial Officer of the Company, certify, pursuant to
18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the
Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15 (d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Gregory J. Melsen
Chief Financial Officer
May 7, 2010

