# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 3, 2010

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on August 3, 2010, describing the results of operations for the quarter and fiscal year ended June 30, 2010 and its financial condition as of June 30, 2010, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2010 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8 -K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.2 Segment information for the quarter and fiscal year ended June 30, 2010.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 3, 2010

## TECHNE CORPORATION

By: /s/ Thomas E. Oland
Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated August 3, 2010.
99.2 Segment information for Techne Corporation for the quarter and fiscal year ended June 30, 2010.

# TECHNE CORPORATION RELEASES UNAUDITED FOURTH QUARTER RESULTS FOR FISCAL YEAR 2010 

Minneapolis/August 3, 2010/-- Techne Corporation's (NASDAQ: TECH) consolidated net earnings for the quarter ended June 30, 2010 increased 2.0\% to $\$ 25.9$ million or $\$ .69$ per diluted share compared with $\$ 25.4$ million or $\$ .68$ per diluted share for the quarter ended June 30, 2009. Net operating income increased $6.8 \%$ to $\$ 38.9$ million, or $58.3 \%$ of net sales, for the quarter ended June 30, 2010 as compared to net operating income of $\$ 36.4$ million, or $56.1 \%$ of net sales, for the quarter ended June 30, 2009. The increase in net operating income for the quarter was primarily due to increased sales and improved gross margins as a result of changes in sales mix. The increased sales and improved gross margins for the quarter were partially offset by foreign exchange transaction losses. For the quarter ended June 30, 2010, foreign exchange transaction losses were $\$ 631,000$ compared to foreign exchange transaction gains of $\$ 685,000$ for the quarter ended June 30, 2009, resulting in a $\$ .03$ earnings per share impact between the quarters ended June 302010 and 2009.

For fiscal 2010, Techne's consolidated net earnings increased $4.3 \%$ to $\$ 110$ million or $\$ 2.94$ per diluted share compared with $\$ 105$ million or $\$ 2.78$ per diluted share for fiscal 2009. Net operating income increased $3.7 \%$ to $\$ 156.3$ million, or $58.1 \%$ of net sales, for fiscal 2010 as compared to net operating income of $\$ 150.8$ million, or $57.1 \%$ of net sales, for fiscal 2009. The increase in net operating income for the fiscal year was primarily due to increased sales and improved gross margins as a result of changes in sales mix. The increased sales and improved gross margins for the fiscal year were partially offset by lower interest income of $\$ 3.3$ million, or $\$ .07$ per share, and greater foreign exchange transaction losses of $\$ 926,000$, or $\$ .02$ per share. Income taxes for fiscal 2010 included a $\$ 4.7$ million tax benefit in the third quarter of fiscal 2010. The tax benefit, equating to $\$ .12$ per share, resulted from a foreign currency exchange tax loss on the repatriation of 50 million British pound sterling from R\&D Europe to the U.S. Techne previously paid U.S. income taxes on the foreign earnings that were included in the repatriated funds.

Consolidated net sales for the quarter and fiscal year ended June 30, 2010 were $\$ 66.7$ million and $\$ 269.0$ million, respectively. This was a $2.8 \%$ and $1.9 \%$ increase from the quarter and fiscal year ended June 30, 2009, respectively. Consolidated net sales for the quarter ended June 30, 2010 were negatively affected by a stronger U.S. dollar as compared foreign currencies (primarily British pound sterling and euro) for the quarter ended June 30, 2009. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $5.4 \%$ and $1.6 \%$ for the quarter and fiscal year ended June 30, 2010, respectively, from the comparable prior-year periods.

Biotechnology net sales, which include sales by R\&D Systems' Biotechnology Division, R\&D Systems China and BiosPacific, were $\$ 45.3$ million for the quarter ended June 30, 2010, an increase of $7.0 \%$ from $\$ 42.3$ million for the quarter ended June 30, 2009. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased $11.7 \%$ during the fourth quarter of fiscal 2010 as compared to the fourth quarter of fiscal 2009. Biotechnology sales to academic customers, Pacific Rim distributors and sales in China grew $4.3 \%, 10.0 \%$ and $24.8 \%$, respectively, in the fourth quarter of fiscal 2010 as compared to the fourth quarter of fiscal 2009.

Biotechnology sales were $\$ 178$ million for fiscal 2010, an increase of $2.3 \%$ over the same period last year. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased $0.9 \%$ during fiscal 2010 as compared to fiscal 2009. Biotechnology sales to academic customers, Pacific Rim distributors and sales in China grew $4.0 \%, 10.5 \%$ and $21.8 \%$, respectively, in fiscal 2010 as compared to fiscal 2009.

R\&D Europe's net sales for the quarter and fiscal year ended June 30, 2010 were $\$ 17.0$ million and $\$ 72.8$ million, respectively, a decrease of $5.7 \%$ and an increase of $0.3 \%$ from the same prior-year periods. R\&D Europe's net sales increased $3.8 \%$ and decreased $0.9 \%$, respectively, for the quarter and fiscal year ended June 30, 2010 when measured at currency rates in effect in the comparable prior periods.

Hematology net sales for the quarter and fiscal year ended June 30, 2010 were
$\$ 4.5$ million and $\$ 18.4$ million, a decrease of $2.2 \%$ and an increase of $5.1 \%$, respectively, from comparable prior-year periods.

Consolidated gross margins were $79.3 \%$ and $79.8 \%$ for the quarter and fiscal year ended June 30, 2010, respectively, compared to $77.4 \%$ and $79.0 \%$ for the quarter and fiscal year ended June 30,2009 , respectively. The increased gross margins in fiscal 2010 are mainly the result of improved margins in the biotechnology segment due to incremental profit on increased sales volumes.

Selling, general and administrative expenses for the quarter and fiscal year ended June 30, 2010 decreased $\$ 96,000(1.3 \%)$ and $\$ 989,000(3.0 \%)$, respectively from the quarter and fiscal year ended June 30, 2009. The decrease in selling, general and administrative expense for the quarter ended June 30, 2010 resulted primarily from decreased legal expenses of $\$ 506,000$, partially offset by annual wage, salary and benefit increases. The decrease in selling, general and administrative expenses for fiscal 2010 was primarily due to lower stock compensation $(\$ 343,000)$, profit sharing $(\$ 403,000)$ and legal $(\$ 690,000)$ expenses, partially offset by annual wage, salary and benefit increases.

Research and development expenses for the quarter and fiscal year ended June 30,2010 increased $\$ 252,000$ (4.2\%) and $\$ 1.6$ million ( $6.6 \%$ ), respectively, from the quarter and fiscal year ended June 30, 2009. The increase in research and development expenses is the result of continuous development and release of new high-quality biotechnology products upon which the Company's future sales revenue growth is dependent.

Interest income decreased $\$ 26,000$ and $\$ 3.3$ million for the quarter and fiscal year ended June 30, 2010, respectively, from the comparable prior-year periods, primarily as a result of lower rates of return on cash and available-for-sale investments, offset in part by higher cash and available-for-sale investment balances.

The effective tax rates for the quarter and fiscal year ended June 30, 2010 were $32.9 \%$ and $29.8 \%$, respectively, as compared to $32.2 \%$ and $32.3 \%$ for the same prior-year periods. The effective tax rate for fiscal 2010 was abnormally low due to the tax benefit received following repatriation of funds from the U.K. to the U.S. in the third quarter of fiscal 2010. Excluding this benefit, the effective tax rate for fiscal 2010 would have been $32.8 \%$.

The Company repurchased 260,693 and 283,555 shares of its common stock during the quarter and fiscal year ended June 30, 2010, respectively, for approximately $\$ 15.5$ million and $\$ 16.9$ million. Approximately $\$ 50.6$ million remains available for the repurchase and retirement of shares under the currently open authorization.

## Forward Looking Statements:

Our press releases may contain forward-looking statements within the meaning of the Private Litigation Reform Act. Such statements involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, general economic conditions, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships.

For additional information concerning such factors, see the Company's annual report on Form $10-\mathrm{K}$ and quarterly reports on Form $10-\mathrm{Q}$ as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in our press releases due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has two subsidiaries, BiosPacific, Inc. (BiosPacific), located in Emeryville, California and R\&D Systems China Co. Ltd., (R\&D China), located in Shanghai, China. BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. R\&D China and R\&D Europe distribute biotechnology products.

Contact: Greg Melsen, Chief Financial Officer Kathy Backes, Controller
(612) 379-8854

## TECHNE CORPORATION

 CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data)(Unaudited)
QUARTER ENDED FISCAL YEAR ENDED
6/30/10 6/30/09 6/30/10 6/30/09

| Net sales | \$66,714 \$64,890 |  | \$269,047 \$263,956 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 13,834 | 14,656 | 54,463 | 55,488 |  |  |
| Gross margin | 52,880 50,234 214,584 208, |  |  |  |  | ,468 |
| Operating expenses: |  |  |  |  |  |  |
| Selling, general and | ministrative | 7,464 | 7,560 32,175 |  |  | 33, |
| Research and develop |  | 6,251 | 5,999 | 25,121 |  |  |
| Amortization of intangible assets |  | 240 | 240960 |  |  | 960 |
| Total operating expenses $\quad 13,955 \quad 13,799 \quad 58,256 \quad 57,688$ |  |  |  |  |  |  |
| Operating income | 38,925 36,435 156,328 1 | --- ---------------------- |  |  |  | 50,780 |
| Other income (expense): |  |  |  |  |  |  |
| Interest income | 1,011 | 1,038 | 4,375 7,634 |  |  |  |
| Other non-operating expense, net |  | $(1,335)$ | $(49)(4,257)$ |  |  | (3,05 |
| Total other (expense) income |  | (324) | 9891184 |  |  | 4,583 |
| Earnings before income taxes $38,601 \quad 37,424 \quad 156,446$ |  |  |  |  |  | 155 |
| Income taxes | 12,706 12,038 46,670 50,12 |  |  |  |  |  |
| Net earnings | \$25,895 | \$25,38 | 86 \$109,776 \$105 |  |  | 5,242 |
| Earnings per share: |  |  |  |  |  |  |
| Basic | \$ 0.70 \$ 0.68 \$ 2.95 \$ 2.78 |  |  |  |  |  |
| Diluted | \$ 0.69 \$ | 0.68 \$ | 2.94 \$ | 2.78 |  |  |

Weighted average common
shares outstanding:

| Basic | 37,233 | 37,248 | 37,255 | 37,802 |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | 37,314 | 37,332 | 37,347 | 37,900 |

## TECHNE CORPORATION

## CONSOLIDATED BALANCE SHEETS

(In thousands)
(Unaudited)
6/30/10 6/30/09

## ASSETS

Cash and equivalents $\quad \$ 98,925 \quad \$ 160,940$
Short-term available-for-sale investments $\quad 39,886 \quad 41,947$
Trade accounts receivable $\quad 30,850 \quad 29,516$
Other receivables
1,532 1,637
Inventory
13,737 11,269
Other current assets

| Available-for-sale investments |  | 171,171 | 61,863 |
| :--- | :---: | :---: | :---: |
| Property and equipment, net |  | 97,400 | 100,133 |
| Goodwill and intangible assets, net | 27,112 |  | 28,072 |
| Other non-current assets | 22,093 |  | 26,470 |

## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)
<CAPTION>

<TABLE>

\[
\begin{array}{llllllllll}
26,772 & 24,721 & 32,388 & 25,895 & 109,776 & 41 \% & (1,821) & 1,099 & 4,747 & 509
\end{array} 4,534
\]

Diluted earnings
\(\begin{array}{llllll}\text { per share } & .72 & .66 & .87 & .69 & 2.94\end{array}\)
Weighted average
diluted shares
outstanding 37,339 37,353 37,380 37,314 37,347
</TABLE>
BIOTECHNOLOGY (1)
(in thousands of \$'s)
<CAPTION>

<TABLE>


Gross margin
percentage \(\quad 80.9 \% \quad 80.0 \% \quad 79.4 \% \quad 80.1 \% \quad 80.1 \%\)
\(\begin{array}{llllllllllll}\text { SG\&A expense } & 4,734 & 5,056 & 4,625 & 4,532 & 18,947 & 9 \% & (407) & (362) & 363 & 318 & \text { (88) }\end{array}\)
\(\begin{array}{llllllllllll}R \& D & \text { expense } & 5,956 & 6,190 & 6,127 & 6,058 & 24,331 & 12 \% & 239 & 547 & 505 & 248 \\ 1,539\end{array}\)
Amortization
expense \(240 \quad 240 \quad 240 \quad 240 \quad 960\)-- \(\quad\)-- \(\quad\)-- \(--\quad\)--
\(\begin{array}{lllllllllll}\text { Interest, net } & (771) & (772) & (706) & (733) & (2,982) & (1 \%) & 313 & 198 & 147 & 10 \\ 668\end{array}\)
Other expense \(2 \quad 1 \quad\)-- \(\quad(2) \quad 1 \quad--\quad 4\) \(\begin{array}{llllllllll}10,161 & 10,715 & 10,286 & 10,095 & 41,257 & 20 \% & 149 & 383 & 1,014 & 572 \\ 2,118\end{array}\)

Pretax result \(31,58029,333 \quad 33,070 \quad 32,454 \quad 126,437 \quad 60 \% \quad(1,759) 2,084 \quad(211) 2,5292,643\)
</TABLE>
(1) Includes R\&D Systems' Biotechnology Division, BiosPacific, Inc. and R\&D China

|  | R\&D SYSTEMS EUROPE <br> (in thousands of Br. pounds) |
| :--- | :--- |
| $<$ CAPTION $>$ |  |
| $<$ TABLE $>$ |  |

Fiscal $2010 \quad$ Increase (Decrease) From Fiscal 2009

First Second Third Fourth Percent First Second Third Fourth Quarter Quarter Quarter Quarter YTD Of Sales Quarter Quarter Quarter Quarter YTD
$<\mathrm{S}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>\quad<\mathrm{C}>$
$\begin{array}{llllllllllll}\text { Sales } & 10,881 & 11,462 & 12,296 & 11,403 & 46,042 & 100 \% & 706 & 265 & (420) & 269 & 820\end{array}$
$\begin{array}{llllllllllll}\text { Cost of sales } & 5,061 & 5,288 & 5,824 & 5,785 & 21,958 & 48 \% & 801 & \text { (73) (716) } & 102 & 114\end{array}$
$\begin{array}{llllllllllllll}\text { Gross margin } & 5,820 & 6,174 & 6,472 & 5,618 & 24,084 & 52 \% & (95) & 338 & 296 & 167 & 706\end{array}$

Gross margin
percentage $53.5 \% \quad 53.9 \% \quad 52.6 \% ~ 49.3 \% \quad 52.3 \%$
$\begin{array}{llllllllllll}\text { SG\&A expense } & 1,191 & 1,318 & 1,260 & 1,315 & 5,084 & 11 \% & (33) & (46) & 69 & 127 & 117\end{array}$
$\begin{array}{lllllllllll}\text { Interest income (87) (79) (68) (38) } & (272) & -- & 703 & 504 & 167 & 64 & 1,438\end{array}$
Exchange loss/

| (gain) | (89) | 61 | 237 | 428 | 637 | 1\% |  | 349) | 96 |  | 74 |  | 796 | 617 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15 |  | 1,429 | 1,705 | 5,449 | 12 |  | 321 |  | 54 |  | 10 | 987 | 2,172 |

Pretax result $\quad 4,805 \quad 4,874 \quad 5,043 \quad 3,913 \quad 18,635 \quad 40 \% \quad$ (416) $\quad(216) \quad(14) \quad(820)(1,466)$
</TABLE>

R\&D SYSTEMS EUROPE
(in thousands of \$'s)
<CAPTION $>$
$<$ TABLE>

$\left.\begin{array}{llllllllllllll}\text { SG\&A expense } & 1,952 & 2,159 & 1,967 & 1,961 & 8,039 & 11 \% & (331) & 65 & 253 & 85 & 72\end{array}\right]$
</TABLE>

HEMATOLOGY
(in thousands of \$'s)
<CAPTION>

<TABLE>

</TABLE>
CORPORATE AND OTHER (2) (in thousands of \$'s)
<CAPTION $>$
$<$ TABLE $>$
Fiscal $2010 \quad$ Increase (Decrease) From Fiscal 2009

| First Second Third Fourth | First |  |
| :--- | :--- | :--- |
| Quarter Quarter Quarter Quarter | YTD | Quarder Fourth |
| Quarter Quarter Quarter |  |  |


(2) Unallocated corporate expenses and Techne's share of losses by Hemerus Medical, LLC and Nephromics, LLC.

