# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): May 3, 2011

## TECHNE CORPORATION

(Exact Name of Registrant as Specified in Charter)

| Minnesota | $0-17272$ | 41-1427402 |
| :--- | :--- | :--- |
| (State or Other Jurisdiction <br> (Commission | I.R.S. Employer |  |
| of Incorporation) |  |  | File Number) | Identification No.) |
| :---: |

Registrant's telephone number, including area code: (612) 379-8854

## Not Applicable

(Former Name or Former Address, if changed since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:
// Written communications pursuant to Rule 425 under the Securities Act 17 CFR 230.425)
// Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
// Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
// Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

A copy of the press release issued by Techne Corporation on May 3, 2011, describing the results of operations for the quarter and nine months ended March 31, 2011 and its financial condition as of March 31, 2011, is attached hereto as Exhibit 99.1.

Segment information for Techne Corporation for the quarter and nine months ended March 31, 2011 which has been included on Techne Corporation's website (www.techne-corp.com), is attached hereto as Exhibit 99.2.

The information in this Form 8 -K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits
(d) Exhibits
99.2 Segment information for the quarter and nine months ended March 31, 2011.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 3, 2011

## TECHNE CORPORATION

By: /s/ Thomas E. Oland
Name: Thomas E. Oland
Title: President and Chief
Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press release of Techne Corporation dated May 3, 2011.
99.2 Segment information for Techne Corporation for the quarter and nine months ended March 31, 2011.

## TECHNE CORPORATION RELEASES UNAUDITED THIRD QUARTER RESULTS FOR FISCAL YEAR 2011

Minneapolis/May 3, 2011/ Techne Corporation's (NASDAQ: TECH) consolidated pretax net earnings for the quarter ended March 31, 2011 increased $9.5 \%$ to $\$ 45.4$ million compared with $\$ 41.4$ million for the quarter ended March 31, 2010, mainly as a result of increased sales and foreign exchange transaction gains, partially offset by increased selling, general and administrative expenses. For the nine months ended March 31, 2011, Techne's consolidated pretax net earnings increased $3.5 \%$ to $\$ 122.0$ million compared with $\$ 117.8$ million per share for the nine months ended March 31, 2010, primarily as a result of increased sales and foreign exchange transaction gains.

Techne's consolidated net earnings for the quarter ended March 31, 2011 decreased $4.1 \%$ to $\$ 31.1$ million or $\$ 0.84$ per diluted share compared with $\$ 32.4$ million or $\$ 0.87$ per diluted share for the quarter ended March 31, 2010. For the nine months ended March 31, 2011, Techne's consolidated net earnings increased $0.1 \%$ to $\$ 84.0$ million or $\$ 2.26$ per diluted share compared to $\$ 83.9$ million or $\$ 2.25$ per diluted share for the nine months ended March 31, 2010. The March 31, 2010 quarter and nine month results included a $\$ 4.7$ million tax benefit, equating to $\$ .12$ per share, from a foreign exchange tax loss on Techne's repatriation of 50 million pound sterling from R\&D Systems Europe to its U.S. based parent.

Consolidated net sales for the quarter and nine months ended March 31, 2011 were $\$ 76.3$ million and $\$ 211.9$ million, increases of $8.5 \%$ and $4.7 \%$, respectively, from the quarter and nine months ended March 31, 2010. Consolidated net sales for the quarter were positively affected by a weaker U.S. dollar as compared to foreign currencies for the quarter ended March 31, 2010. Consolidated net sales for the nine months were negatively affected by a stronger U.S. dollar as compared to foreign currencies for the nine months ended March 31, 2010. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased $7.8 \%$ and $5.7 \%$ for the quarter and nine months ended March 31, 2011, respectively, from the comparable prior-year periods.

Biotechnology net sales, which include sales by R\&D Systems' Biotechnology Division, R\&D Systems China and BiosPacific, were $\$ 49.9$ million for the quarter ended March 31, 2011, an increase of $8.1 \%$ from $\$ 46.2$ million for the quarter ended March 31, 2010. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased $9.9 \%$ during the third quarter of fiscal 2011 as compared to the third quarter of fiscal 2010. Biotechnology sales to academic customers, sales to Pacific Rim distributors and sales in China grew $6.4 \%, 3.3 \%$ and $46.0 \%$, respectively, in the third quarter of fiscal 2011 as compared to the third quarter of fiscal 2010. Biotechnology sales for the nine months ended March 31, 2011, were $\$ 141.0$ million, an increase of $6.3 \%$ from $\$ 132.6$ million for the nine months ended March 31, 2010. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased $5.7 \%$ during the nine months ended March 31, 2011 as compared to the first nine months of fiscal 2010. Biotechnology sales to academic customers, to Pacific Rim distributors, and sales in China grew $7.7 \%, 2.4 \%$ and $25.3 \%$, respectively, in the first nine months of fiscal 2011.

R\&D Europe's net sales for the quarter and nine months ended March 31, 2011 were $\$ 21.2$ million and $\$ 56.2$ million, increases of $10.5 \%$ and $0.8 \%$, respectively, from the same prior-year periods. R\&D Europe's net sales increased $8.4 \%$ and $4.4 \%$ for the quarter and nine months ended March 31, 2011 when measured at currency rates in effect in the comparable prior-year period. Hematology net sales for the quarter and nine months ended March 31, 2011 were $\$ 5.2$ million and $\$ 14.7$ million, increases of $4.3 \%$ and $5.4 \%$ from the comparable prior-year periods.

Selling, general and administrative expenses for the quarter and nine months ended March 31, 2011 increased $\$ 1.6$ million (20.4\%) and $\$ 439,000(1.8 \%)$ from the quarter and nine months ended March 31, 2010. The increase in selling, general and administrative expense for the quarter and nine months resulted primarily from increased profit sharing expense of $\$ 704,000$ and $\$ 418,000$, respectively.

Foreign exchange transaction gains for the quarter and nine months ended

March 31, 2011 were $\$ 249,000$ and $\$ 667,000$, respectively, compared to foreign exchange transaction losses of $\$ 372,000$ and $\$ 329,000$ for the quarter and nine months ended March 31, 2010, respectively.

The effective tax rate for the quarter and nine months ended March 31, 2011 was $31.6 \%$ and $31.2 \%$ as compared to $21.8 \%$ and $28.8 \%$ for the same prior-year periods. The effective rates for the prior year periods were abnormally low due to the tax benefit received following repatriation of funds from the U.K. to the U.S. Excluding this benefit, the effective tax rates for the quarter and nine months ended March 31, 2010 would have been $33.1 \%$ and $32.8 \%$ for the quarter and nine months ended March 31, 2010, respectively, The improvement in the effective tax rate in fiscal 2011 was the result of renewal of the U.S. research and development credit and an increase in the deduction for qualified production activities.

Under separate press releases, the Company has announced two acquisitions subsequent to March 31, 2011. On April 1, 2011, the Company, through its R\&D Systems and R\&D Europe subsidiaries, acquired the assets of Boston Biochem, Inc., a Massachusetts based company, and Boston Biochem Limited, a U.K. based company. Boston Biochem, Inc. is a leading developer and manufacturer of innovative ubiquitin-related research products and Boston Biochem Limited was its Euorpean distributor. The two companies had combined product sales of approximately $\$ 2.5$ million in calendar 2010. The combined Boston Biochem assets were acquired for approximately $\$ 8.0$ million cash.

On April 28, 2011, the Company, through its R\&D Systems and R\&D Europe subsidiaries, acquired $100 \%$ ownership of Tocris Holdings Limited and Subsidiaries (Tocris). Tocris is a U.K based holding company with a development and manufacturing subsidiary located in Bristol, U.K. and a distribution subsidiary located in Missouri. Tocris is a leading supplier of reagents for non-clinical life science research. Tocris has a strong track record of profitable, cash generative growth with calendar 2010 revenues of approximately 11.7 million British pounds sterling ( $\$ 18.2$ million). Tocris was acquired for 75 million British pounds sterling (approximately \$124 million) in cash.

## Forward Looking Statements:

Our press releases may contain forward-looking statements within the meaning of the Private Litigation Reform Act. Such statements involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, general economic conditions, the retention of hematology OEM and proficiency survey business, the impact of currency exchange rate fluctuations, and the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships.

For additional information concerning such factors, see the Company's annual report on Form 10-K and quarterly reports on Form 10-Q as filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements we make in our press releases due to new information or future events. Investors are cautioned not to place undue emphasis on these statements.

Techne Corporation has two operating subsidiaries: Research and Diagnostic Systems, Inc. (R\&D Systems) of Minneapolis, Minnesota and R\&D Systems Europe, Ltd. (R\&D Europe) of Abingdon, England. R\&D Systems is a specialty manufacturer of biological products. R\&D Systems has three subsidiaries, BiosPacific, Inc. (BiosPacific), located in Emeryville, California, Boston Biochem, Inc., located in Cambridge, Massachusetts, and R\&D Systems China Co. Ltd., (R\&D China), located in Shanghai, China. BiosPacific is a worldwide supplier of biologics to manufacturers of in vitro diagnostic systems and immunodiagnostic kits. Boston Biochem is a leading developer and manufacturer
of ubiquitin-related research products. R\&D China and R\&D Europe distribute biotechnology products.

Contact: Greg Melsen, Chief Financial Officer
Kathy Backes, Controller
(612) 379-8854

## TECHNE CORPORATION

 CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data)(Unaudited) QUARTER ENDED NINE MONTHS ENDED
$\begin{array}{llll}3 / 31 / 11 & 3 / 31 / 10 & 3 / 31 / 11 & 3 / 31 / 10\end{array}$

| Net sales | \$76,271 | \$70,278 | \$211,924 | \$202,333 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 15,833 | 14,399 | 46,292 | 40,629 |
| Gross margin | 60,43 | 55,879 | 165,632 | 161,70 |

Operating expenses:

| Selling, general and administrative | 9,233 | 7,666 | 25,150 | 24,711 |
| :--- | :---: | :---: | :---: | :---: |
| Research and development | 6,297 | 6,325 | 19,519 | 18,870 |
| Amortization of intangible assets | 170 | 240 | 511 | 720 |



| Earnings per share: |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\$ 0.84$ | $\$ 0.87$ | $\$$ | 2.26 | $\$$ | 2.25 |  |
| Diluted | $\$$ | 0.84 | $\$ 0.87$ | $\$$ | 2.26 | $\$$ | 2.25 |

Weighted average common
shares outstanding:

| Basic | 37,119 | 37,292 | 37,084 | 37,263 |
| :--- | :--- | :--- | :--- | :--- |

Diluted $\quad 37,194 \quad 37,380 \quad 37,153 \quad 37,357$

TECHNE CORPORATION CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

ASSETS

| Cash and equivalents | $\$ 158,628$ | $\$ 94,139$ |
| :--- | :---: | :--- |
| Short-term available-for-sale | investments | 55,270 |$\quad 44,672$


| Available-for-sale investments | 163,793 | 171,171 |
| :--- | :---: | :---: |
| Property and equipment, net | 94,145 | 97,400 |
| Goodwill and intangible assets, net | 26,601 | 27,112 |

Current liabilities
\$ 16,542 \$ 17,024
Stockholders' equity

Total liabilities and stockholders' equity \$582,819 \$518,816

## SEGMENT INFORMATION

TECHNE CORPORATION AND SUBISIDARIES
(in thousands of \$'s, except per share data)
Increase (Decrease)
Fiscal $2011 \quad$ From Fiscal 2010
First Second Third Percent First Second Third Qtr. Qtr. Qtr. YTD Of Sales Qtr. Qtr. Qtr. YTD

Sales $\quad 67,945 \quad 67,708 \quad 76,271211,924100 \% 1,4112,1875,9939,591$
Cost of sales $15,241 \quad 15,218 \quad 15,833 \quad 46,292 \quad 22 \% \quad 2,340 \quad 1,8891,434 \quad 5,663$
Gross margin $52,70452,49060,438165,63278 \%$ (929) $2984,5593,928$
Gross margin
percentage $77.6 \% \quad 77.5 \% \quad 79.2 \% \quad 78.2 \%$
SG\&A expense $7,552 \quad 8,365 \quad 9,233 \quad 25,150 \quad 12 \% ~(486)(642) 1,567439$
$\begin{array}{lllllllll}R \& D & \text { expense } & 6,619 & 6,603 & 6,297 & 19,519 & 8 \% & 465 & 212\end{array}(28) 649$
Amortization
$\begin{array}{llllllll}\text { expense } & 170 & 171 & 170 & 511 & -- & (70) & (69) \\ (70) & (209)\end{array}$
Interest
income $\quad(847)(1,020)(1,067)(2,934)(1 \%) 321 \quad 136(27) 430$
Other non-oper-
ating ex., net $257 \quad 698 \quad 421 \quad 1,376 \quad 1 \% \quad(405)(313)(828)(1,546)$

$$
\begin{array}{lllllll}
13,751 & 14,817 & 15,054 & 43,622 & 20 \% & (175) & (676) \\
614
\end{array}
$$

Earnings before
income taxes $38,953 \quad 37,67345,384122,01058 \%$ (754) $9743,9454,165$
Income taxes $12,580 \quad 11,139 \quad 14,320 \quad 38,039 \quad 18 \% ~(355)(839) 5,2694,075$
$26,37326,53431,06483,97140 \% \quad(399) 1,813(1,324) \quad 90$
Diluted earnings
$\begin{array}{lllll}\text { per share } & 0.71 & 0.71 & 0.84 & 2.26\end{array}$
Weighted average
diluted shares
outstanding 37,107 37,156 37,194 37,153



$$
\begin{array}{llllllll}
10,585 & 10,605 & 11,195 & 32,385 & 20 \% & 424 & (110) & 909
\end{array} 1,223
$$

Pretax result 31,954 30,416 35,932 98,302 $\quad 59 \% \quad 374 \quad 1,0832,862 \quad 4,319$
(1) Includes R\&D Systems' Biotechnology Division, BiosPacific, Inc. and R\&D China

| R\&D SYSTEMS EUROPE (in thousands of Br. pounds) |
| :---: |
| Increase (Decrease) |
| Fiscal 2011 From Fiscal 2010 |
| First Second Third Percent First Second Third |
| Sales $10,57111,76713,21835,556100 \%$ (310) 305922917 |
| $\begin{array}{lllllllllll}\text { Cost of sales } & 5,561 & 5,742 & 6,477 & 17,780 & 50 \% & 500 & 454 & 653 & 1,607\end{array}$ |
| Gross margin $5,010 \quad 6,025 \quad 6,741 \quad 17,776 \quad 50 \%$ (810) (149) 269 (690) |
| Gross margin percentage $47.4 \% \quad 51.2 \% \quad 51.0 \% \quad 50.0 \%$ |
| $\begin{array}{lllllllllll}\text { SG\&A expense } & 1,188 & 1,274 & 1,356 & 3,818 & 11 \% & \text { (3) (44) } 96 & 49\end{array}$ |
| Interest income (52) (65) (68) (185) (1\%) 35 |
| Exchange loss/(gain) $(323)$ 58 (150) (415) $(1 \%)$ <br> (234) (3) (387) (624)     |
| $813 \quad 1,267 \quad 1,138 \quad 3,218 \quad 9 \% \quad(202) \quad$ (33) (291) (526) |
| Pretax result 4,197 4,758 5,603 14,558 $41 \%$ (608) (116) 560 (164) |
| R\&D SYSTEMS EUROPE (in thousands of \$'s) |
| Increase (Decrease) |
| Fiscal 2011 From Fiscal 2010 |
| First Second Third Percent First Second Third |
| Sales 16,391 18,645 21,181 56,217 100\% (1,447) (130)2,020 443 |
| $\begin{array}{llllllllllllll}\text { Cost of sales } 8,621 & 9,097 & 10,379 & 28,097 & 50 \% & 326 & 433 & 1,308 & 2,067\end{array}$ |
| Gross margin $7,770 \quad 9,548 \quad 10,802 \quad 28,120 \quad 50 \%(1,773)(563) 712(1,624)$ |
| Gross margin percentage $47.4 \% \quad 51.2 \% \quad 51.0 \% ~ 50.0 \%$ |
| SG\&A expense $1,842 \quad 2,017 \quad 2,173 \quad 6,032 \quad 11 \%$ (110) (142) 206 (46) |
| Interest income (81) (103) (108) (292) (1\%) 62 25 00 |
| Exchange loss/     <br> (gain) (497) 97 (242) (642) (1\%) (352) (2) (614) (968) |
| 1,264 $2,011 \quad 1,823$ 5,098 $19 \%$ (400) (119) (408) (927) |
| Pretax result 6,506 7,537 8,979 23,022 $41 \%(1,373)(444) 1,120$ (697) |



CORPORATE AND OTHER (2)
(in thousands of \$'s)
Increase (Decrease)

|  | Increase (Decrease) |
| :--- | :---: |
| Fiscal 2011 | From Fiscal 2010 |

First Second Third First Second Third Qtr. Qtr. Qtr. YTD Qtr. Qtr. Qtr. YTD
$\begin{array}{llllllll}\text { Interest income } & 132 & 136 & 127 & 395 & \text { (50) (48) (34) (132) }\end{array}$
$\begin{array}{lllllllll}\text { Rental income } & 123 & 138 & 114 & 375 & 42 & 23 & 31 & 96\end{array}$
$\begin{array}{lllllll}255 & 274 & 241 & 770 & \text { (8) (25) (3) }\end{array}$
$\begin{array}{lllllll}\text { SG\&A expense } & 799 & 1,232 & 931 & 2,962 \text { (183) (194) } 203 & \text { (174) }\end{array}$
$\begin{array}{lllllllll}\begin{array}{l}\text { Other-Building } \\ \text { expenses }\end{array} & 556 & 531 & 586 & 1,673 & 8 & 1 & \text { (7) } & 2\end{array}$
Other-Equity

| Investment losses 329 | 218 | 198 | 745 | (9) |  | (278) | (16) |  | (456) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------784 ----- | 1,715 | 5,38 | (18 |  |  | ----- 27 |  |  |  |

(2) Unallocated corporate expenses and Techne's share of losses by Hemerus Medical, LLC and Nephromics, LLC.

